



Management's Discussion and Analysis

For the three and nine months ended September 30, 2020

FORWARD-LOOKING INFORMATION

The following **Management's Discussion and Analysis (MD&A)** highlights Inter Pipeline Ltd. and its subsidiaries' (collectively, Inter Pipeline) operating and financial results for the three and nine months ended September 30, 2020, to provide readers with information about Inter Pipeline, including management's assessment of its future plans and operations. This information may not be appropriate for other purposes. This MD&A contains certain forward-looking statements or information (collectively referred to as forward-looking statements) within the meaning of applicable securities legislation. All statements, other than statements of historical fact included in the MD&A, which address activities, events or developments that Inter Pipeline expects or anticipates to occur in the future, are forward-looking statements. Forward-looking statements often contain terms such as "may", "will", "should", "anticipate", "expect", continue, estimate, believe, project, forecast, plan, intend, target, outlook, focus, could and similar words suggesting future outcomes or statements regarding an outlook. Forward-looking statements in this MD&A may include, but are not limited to, statements regarding: 1) the stability of Inter Pipeline's business and current level of dividends to its shareholders; 2) Inter Pipeline being able to transition office-based employees back to the workplace; 3) Inter Pipeline being able to maintain its financial liquidity to fund its ongoing business activities; 4) Inter Pipeline's access to additional financial resources; 5) financial forecasts or anticipated financial performance; 6) timing, estimates, cost and anticipated benefits of capital projects (including the Heartland Petrochemical Complex); 7) the value of the proceeds from the Milk River transaction and the divestiture of European bulk liquids storage business, and the expected timing for the closing and the expected benefits of each transaction; 8) capital expenditure forecasts and financing plans for such expenditures; and 9) the plans and forecasts described under the OUTLOOK section, including the potential of securing a partner to take a material interest in the Heartland Petrochemical Complex, Inter Pipeline's financial resilience being underpinned by the long-term, stable cash flow that is generated by its oil sands transportation business, the expected demand for storage infrastructure in Europe and the expectations of Inter Pipeline's diversified asset portfolio to produce long-term and predictable cash flows from predominately high-quality customers. Such statements reflect the current views of Inter Pipeline with respect to future events and are subject to certain risks, uncertainties and assumptions that could cause the results of Inter Pipeline to differ materially from those expressed in the forward-looking statements.

Factors that could cause actual results to vary from forward-looking statements or may affect the operations, performance, development and results of Inter Pipeline's businesses include, among other things: risks and assumptions associated with operations, such as Inter Pipeline's ability to successfully implement its strategic initiatives and achieve expected benefits therefrom, including the further development of its pipeline systems and other facilities or projects including the construction of the Heartland Petrochemical Project; assumptions concerning operational reliability; Inter Pipeline's ability to maintain its investment grade credit ratings; risks and uncertainties associated with Inter Pipeline's ability to maintain its current level of cash dividends to its shareholders; assumptions based upon Inter Pipeline's current guidance including projected future EBITDA levels; the ability to access sufficient capital from internal and external sources including debt and equity capital; risks inherent in Inter Pipeline's Canadian and foreign operations; Inter Pipeline's ability to generate sufficient cash flow from operations to meet its current and future obligations; the potential delays of and costs of overruns on construction projects, including, but not limited to Inter Pipeline's current and future projects; risks associated with the failure to finalize formal agreements with counterparties in circumstances; Inter Pipeline's ability to make capital investments and the amounts of capital investments; increases in maintenance, operating or financing costs; the realization of the anticipated benefits of acquisitions; the availability and price of labour, equipment and construction materials; the status, credit risk and continued existence of customers having contracts with Inter Pipeline and its affiliates; availability of energy commodities; volatility of and assumptions regarding prices of energy commodities; competitive factors, including competition from third parties in the areas in which Inter Pipeline operates or intends to operate, pricing pressures and supply and demand in the natural gas, propane and oil transportation, natural gas liquids extraction and storage industries; fluctuations in currency and interest rates; inflation; risks of war, hostilities, civil insurrection, pandemics (including COVID-19), instability and political and economic conditions in or affecting countries in which Inter Pipeline and its affiliates operate; severe weather conditions and risks related to climate change; terrorist threats; risks associated with technology; changes in laws and regulations, including environmental, regulatory and taxation laws, and the interpretation of such changes to Inter Pipeline's business; the risks associated with existing and potential or threatened future lawsuits and regulatory actions against Inter Pipeline and its affiliates; availability of adequate levels of insurance; difficulty in obtaining necessary regulatory approvals or land access rights and maintenance of support of such approvals and rights; the effects and impacts of the COVID-19 pandemic as further described in this MD&A under the section RISK FACTORS and the supply conflict between the Organization of Petroleum Exporting Countries and other oil producing countries over production restrictions which have also impacted crude oil prices, resulting in increased global supply, the extent and duration of which are uncertain at this time, on Inter Pipeline's business and general economic and business conditions and markets; and such other risks and uncertainties described from time to time in Inter Pipeline's reports and filings with the Canadian securities authorities. The impact of any one assumption, risk, uncertainty or other factor on a forward-looking statement cannot be determined with certainty, as these are interdependent and Inter Pipeline's future course of action depends on management's assessment of all information available at the relevant time. You can find a discussion of those risks and uncertainties in Inter Pipeline's securities filings at www.sedar.com.

The estimates of future EBITDA in this MD&A may be considered to be "future-oriented financial information" or a "financial outlook" under applicable securities laws and are based on the assumptions and factors set out above. The future-oriented financial information and financial outlook contained in this MD&A have been approved by management as of the date of this MD&A. Readers are cautioned that any such financial outlook and future oriented financial information contained herein should not be used for purposes other than those for which it is disclosed herein.

Readers are cautioned that the foregoing list of assumptions, risks, uncertainties and factors is not exhaustive. See also the section entitled RISK FACTORS for further risk factors. The forward-looking statements contained in this MD&A are made as of the date of this document and, except to the extent expressly required by applicable securities laws and regulations, Inter Pipeline assumes no obligation to update or revise forward-looking statements made herein or otherwise, whether as a result of new information, future events, or otherwise. The forward-looking statements contained in this document and all subsequent forward-looking statements, whether written or oral, attributable to Inter Pipeline or persons acting on Inter Pipeline's behalf are expressly qualified in their entirety by these cautionary statements.

CREDIT RATINGS

This MD&A contains references to credit ratings. Credit ratings are intended to provide investors with an independent measure of credit quality of an issue of securities. Credit ratings are not recommendations to purchase, hold or sell securities and do not address the market price or suitability of a specific security for a particular investor. There is no assurance that any rating will remain in effect for any given period of time or that any rating will not be revised or withdrawn entirely by a rating agency in the future if, in its judgment, circumstances so warrant.

Management's Discussion and Analysis

For the three and nine months ended September 30, 2020

The MD&A provides a detailed explanation of Inter Pipeline's operating and financial results for the three and nine months ended September 30, 2020, as compared to the three and nine months ended September 30, 2019. The MD&A should be read in conjunction with the September 30, 2020 unaudited condensed interim financial statements (interim financial statements), the audited consolidated financial statements and MD&A for the year ended December 31, 2019, the Annual Information Form, and other information filed by Inter Pipeline on SEDAR at www.sedar.com or on Inter Pipeline's website at www.interpipeline.com.

Financial information presented in this MD&A is based on information in Inter Pipeline's consolidated financial statements prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

This MD&A reports certain financial measures that are not recognized by Canadian generally accepted accounting principles (GAAP), as outlined in the Chartered Professional Accountant (CPA) Handbook Part I, but are used by management to evaluate the performance of Inter Pipeline and its business segments. Since certain non-GAAP financial measures may not have a standardized meaning, securities regulations require that non-GAAP financial measures are clearly defined, qualified and reconciled with their nearest GAAP measure. See the **NON-GAAP FINANCIAL MEASURES** section for further information on the definition, calculation and reconciliation of non-GAAP financial measures. All amounts are in Canadian dollars unless specified otherwise.

Management determines whether information presented in this MD&A is material based on whether it believes a reasonable investor's decision to buy, sell or hold securities in Inter Pipeline would likely be influenced or changed if the information was omitted or misstated.

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THIRD QUARTER HIGHLIGHTS

- Funds from operations (FFO) totalled \$196 million
- Net income for the quarter was \$39 million
- Declared cash dividends of \$52 million or \$0.12 per share
- Quarterly payout ratio* of 26 percent
- Total pipeline throughput volume averaged 1,222,000 barrels per day (b/d)
- Entered agreement to divest the majority of European storage business for approximately \$715 million
- Announced acquisition of Milk River pipeline system in exchange for Empress II and V straddle plants
- Construction activities at the Heartland Petrochemical Complex site continued to track according to the revised schedule and cost estimate

*Please refer to the NON-GAAP FINANCIAL MEASURES section

RESULTS OVERVIEW

| | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|---|---------------------------------|-----------|--------------------------------|------------|
| <i>(millions, except volume, per share and % amounts)</i> | 2020 | 2019 | 2020 | 2019 |
| Pipeline volume (000s b/d) | | | | |
| Oil sands transportation | 1,062.0 | 1,183.5 | 1,213.0 | 1,180.3 |
| Conventional oil pipelines | 159.8 | 183.9 | 160.5 | 185.3 |
| Total pipeline volume | 1,221.8 | 1,367.4 | 1,373.5 | 1,365.6 |
| NGL processing volume (000s b/d) ⁽¹⁾ | | | | |
| Natural gas processing - Ethane | 63.0 | 62.2 | 68.3 | 64.6 |
| Natural gas processing - Propane-plus | 42.5 | 43.7 | 45.7 | 45.0 |
| Redwater Olefinic Fractionator sales volume | 31.7 | 25.9 | 34.3 | 31.3 |
| Total NGL processing volume | 137.2 | 131.8 | 148.3 | 140.9 |
| Utilization | | | | |
| Bulk liquid storage | 99% | 92% | 97% | 84% |
| Revenue | | | | |
| Oil sands transportation | \$ 216.9 | \$ 202.7 | \$ 621.9 | \$ 603.8 |
| NGL processing | 172.6 | 138.2 | 499.8 | 518.0 |
| Conventional oil pipelines | 158.8 | 175.4 | 408.1 | 551.5 |
| Bulk liquid storage | 84.6 | 74.5 | 246.4 | 218.0 |
| Total revenue | \$ 632.9 | \$ 590.8 | \$ 1,776.2 | \$ 1,891.3 |
| Funds from operations | | | | |
| Oil sands transportation | \$ 155.2 | \$ 152.5 | \$ 461.5 | \$ 449.8 |
| NGL processing | 50.9 | 46.2 | 131.2 | 186.3 |
| Conventional oil pipelines | 31.5 | 39.7 | 94.4 | 123.4 |
| Bulk liquid storage | 36.3 | 30.5 | 105.3 | 84.2 |
| Corporate costs | (77.9) | (64.5) | (204.5) | (187.6) |
| Total funds from operations | \$ 196.0 | \$ 204.4 | \$ 587.9 | \$ 656.1 |
| Per share ⁽²⁾ | \$ 0.46 | \$ 0.49 | \$ 1.38 | \$ 1.60 |
| Net income | \$ 38.7 | \$ 79.9 | \$ 190.3 | \$ 438.5 |
| Per share – basic and diluted | \$ 0.09 | \$ 0.19 | \$ 0.45 | \$ 1.07 |
| Adjusted EBITDA ⁽²⁾ | \$ 241.9 | \$ 249.6 | \$ 729.6 | \$ 787.8 |
| Dividends to shareholders | \$ 51.5 | \$ 177.5 | \$ 284.1 | \$ 527.1 |
| Per share ⁽³⁾ | \$ 0.1200 | \$ 0.4275 | \$ 0.6675 | \$ 1.2825 |
| Shares outstanding (basic) | | | | |
| Weighted average | 429.2 | 414.6 | 426.9 | 410.3 |
| End of period | 429.2 | 416.6 | 429.2 | 416.6 |
| Capital expenditures | | | | |
| Growth ⁽²⁾ | \$ 205.5 | \$ 428.8 | \$ 792.8 | \$ 1,109.2 |
| Sustaining ⁽²⁾ | 17.3 | 13.4 | 29.8 | 44.1 |
| Total capital expenditures | \$ 222.8 | \$ 442.2 | \$ 822.6 | \$ 1,153.3 |
| Payout ratio ⁽²⁾ | 26.3% | 86.8% | 48.3% | 80.3% |

| | As at September 30 | | As at December 31 | |
|---|--------------------|-------------|-------------------|------|
| <i>(millions, except % amounts)</i> | 2020 | 2019 | 2020 | 2019 |
| Total assets | \$ 13,654.8 | \$ 12,951.4 | | |
| Total debt ⁽⁴⁾ | \$ 7,204.8 | \$ 6,669.5 | | |
| Total equity | \$ 4,176.1 | \$ 4,089.3 | | |
| Enterprise value ⁽²⁾ | \$ 12,814.7 | \$ 16,153.2 | | |
| Consolidated net debt to total capitalization | 44.5% | 41.3% | | |

(1) Empress V NGL production reported on a 100% basis.

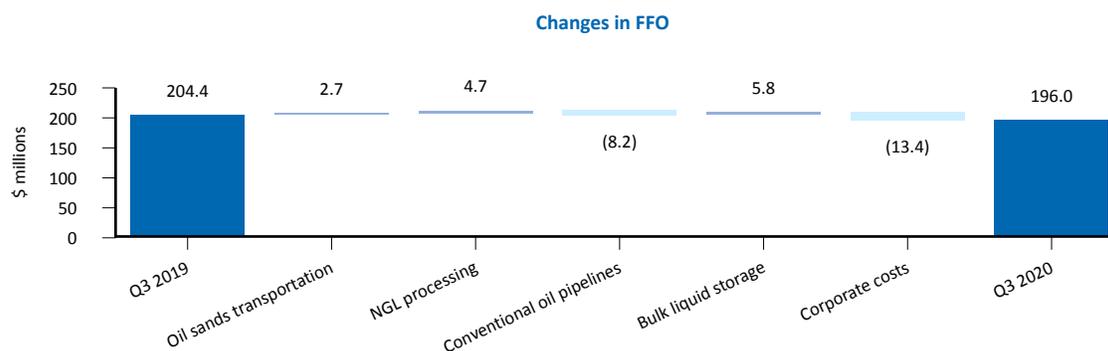
(2) Please refer to the NON-GAAP FINANCIAL MEASURES section.

(3) Dividends to shareholders per share are calculated based on the number of common shares outstanding at each record date.

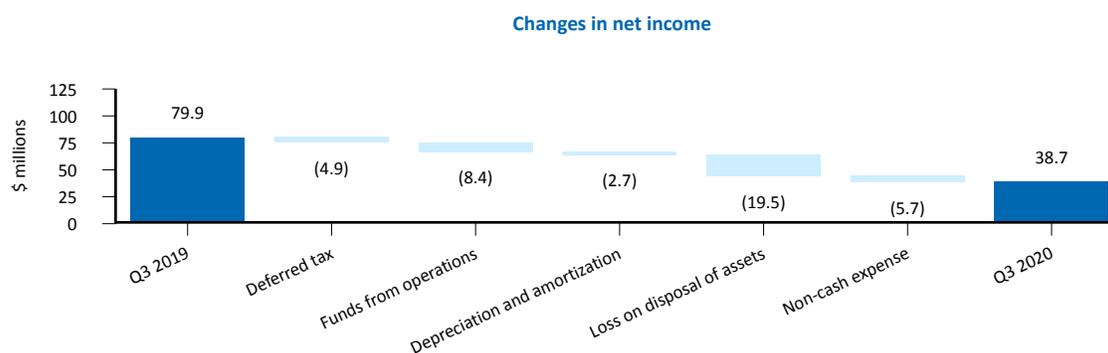
(4) Financial debt reported in the September 30, 2020 interim financial statements of \$7,169.3 million, includes long-term debt, short-term debt and commercial paper outstanding of \$7,204.8 million less discounts and debt transaction costs of \$35.5 million.

Financial performance review

Three Months Ended September 30, 2020

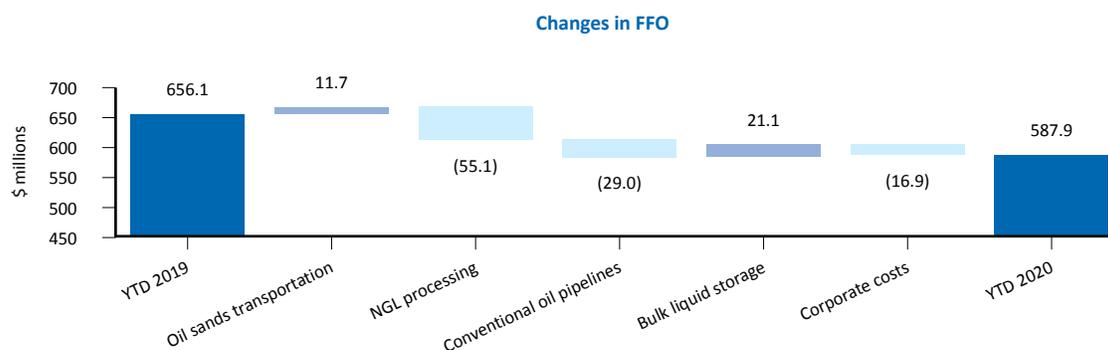


- Inter Pipeline generated FFO of \$196.0 million in the current quarter, a 4% decrease from the third quarter of 2019.
- The oil sands business FFO increased slightly quarter over quarter due to higher capital fee revenue on Cold Lake.
- NGL processing business FFO increased primarily due to higher paraffinic frac-spread pricing and lower operating costs, partially offset by lower olefinic and propane-plus frac-spread pricing.
- The conventional oil pipelines business FFO continued to be impacted by the lower global energy prices which resulted in production curtailments and reduced marketing activity.
- Bulk liquid storage FFO increased as a result of higher demand for oil product storage that led to increased utilization rates and new storage contracts, particularly in Denmark.
- Corporate costs increased due to higher general and administrative costs associated with the divestment of a majority of the European storage business, including one-time transaction costs, as well as higher financing costs on the hybrid debt notes.

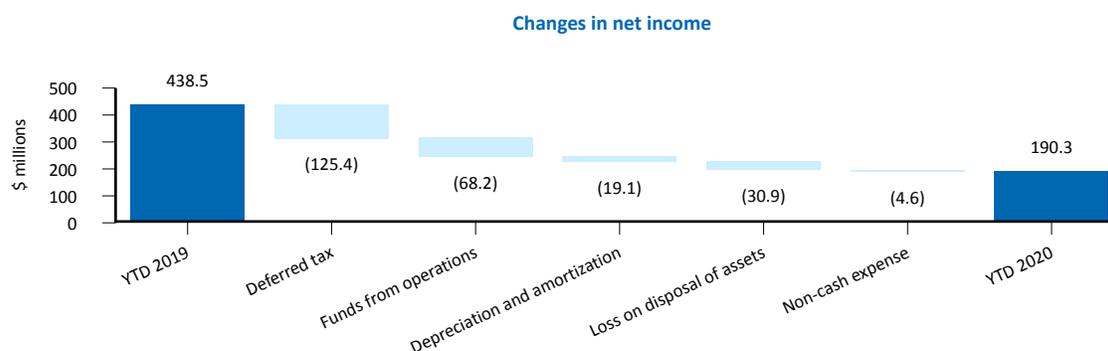


- Inter Pipeline's third quarter net income decreased by \$41.2 million to \$38.7 million in 2020.
- Net income was unfavourably impacted by the loss on disposal of assets, a non-cash loss on a foreign exchange financial instrument, and the decrease in FFO, as discussed above.
- Total dividends to shareholders decreased \$126.0 million due to the reduced monthly cash dividend from \$0.1425 per share to \$0.04 per share.
- Inter Pipeline's total debt outstanding decreased \$114.5 million to \$7,204.8 million in the current quarter from \$7,319.3 million as at June 30, 2020, as the proceeds from the \$700 million medium-term notes issued in June 2020 reduced indebtedness under Inter Pipeline's \$1.5 billion revolving credit facility and repaid \$500 million of medium-term notes that matured in July 2020. Total debt includes non-recourse debt held by Inter Pipeline (Corridor) Inc. of \$1,319.1 million.

Nine Months Ended September 30, 2020



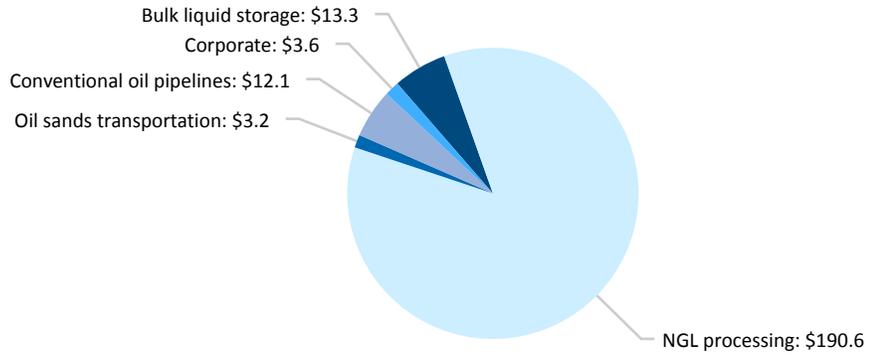
- Inter Pipeline generated FFO of \$587.9 million year to date 2020, a 10% decrease, compared to the same period in 2019.
- The oil sands business FFO increased year over year due to higher capital fee revenue on Cold Lake.
- The decrease in the NGL processing business FFO was primarily due to lower propane-plus and olefinic frac-spread pricing, partially offset by higher paraffinic frac-spread pricing and lower operating costs.
- The conventional oil pipelines business FFO continued to be impacted by the lower global energy prices which resulted in production curtailments and reduced marketing activity.
- Bulk liquid storage FFO increased due to higher demand for oil product storage that resulted in increased utilization, particularly in Denmark.
- Corporate costs increased primarily due to higher financing costs on the hybrid debt notes, and higher general and administrative costs, including one-time transaction costs, as discussed above.



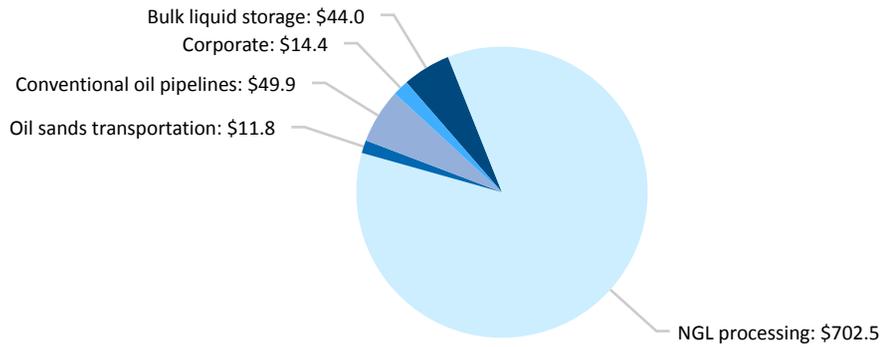
- Inter Pipeline's net income year to date, decreased to \$190.3 million in 2020, compared to \$438.5 million in 2019.
- Net income was unfavourably impacted by an increase in deferred income taxes due to a one-time \$143.6 million recovery in the second quarter of 2019 related to a revaluation of deferred income tax balances resulting from a reduction in the Alberta corporate income tax rate. In addition, the decrease in FFO, as discussed above, as well as higher depreciation, the loss on disposal of assets and an unrealized loss on a foreign exchange financial instrument contributed to the reduction in net income.
- Total dividends to shareholders decreased \$243.0 million due to the reduced monthly cash dividend from \$0.1425 per share to \$0.04 per share.
- Inter Pipeline's total debt outstanding of \$7,204.8 million as at September 30, 2020 increased \$535.3 million from \$6,669.5 million as at December 31, 2019 largely as a result of funding capital projects in 2020, including the Heartland Petrochemical Complex.

Capital expenditures review

Q3 2020 capital expenditures of \$222.8 million by business segment



YTD 2020 capital expenditures of \$822.6 million by business segment



- For both the three and nine months ended September 30, 2020, Inter Pipeline's capital expenditures primarily related to NGL processing, which included construction services and the procurement of materials for the Heartland Petrochemical Complex.

OUTLOOK

Inter Pipeline owns and operates world-scale energy infrastructure assets in Western Canada and Europe. While our long-term strategy is to protect, develop and expand high-quality assets that generate stable and predictable cash flow, the continued health and safety of our workforce has always been a top priority. The ongoing novel coronavirus pandemic (COVID-19) and resulting significant decrease in global energy prices continue to create unprecedented challenges for our industry, customers and employees.

Since the beginning of March, we have taken additional measures to ensure the ongoing health and safety of the workforce, aligning with the recommendations of governments and public health authorities. In keeping with many other organizations, we have begun to safely transition office-based employees back to Inter Pipeline workplaces in a phased, methodical fashion.

Heartland Petrochemical Complex (HPC)

We continue to remain highly focused on executing construction, commercial and operational readiness activities for HPC. Construction at HPC remains active, with approximately 3,000 workers on site each day, protected by rigorous health and safety protocols as well as on-site testing capabilities.

Upon completion in early 2022, HPC will be North America's first integrated propane dehydrogenation (PDH) and polypropylene (PP) complex and will convert low-cost, locally-sourced propane into higher value polypropylene. In the third quarter of 2020, Inter Pipeline spent approximately \$176 million, bringing the total project spend since inception to approximately \$2.9 billion. The estimated cost of the HPC is approximately \$4 billion. The HPC remains positioned to generate approximately \$450 million to \$500 million in long-term average annual EBITDA* once it is in-service.

Inter Pipeline is continuing the process to secure a partner to purchase a material interest in the HPC project. It is our view that a partner would benefit from joining a very well-developed, world-scale petrochemical project that has substantial commercial advantages, and it would lower our project concentration exposure. While there can be no certainty that a definitive agreement will be reached, the process remains active. In the interim, we continue to execute HPC on a stand-alone basis.

Oil Sands Transportation and Conventional Oil Pipelines

Inter Pipeline's financial resilience is underpinned by the long-term, stable cash flow that is generated by our oil sands transportation business. Most shippers in this segment are large, investment grade entities that support 20+ year cost-of-service contracts, which are not materially impacted by throughput volume or commodity price fluctuations. As our largest business segment, the oil sands transportation business is comprised of 100% ownership of the Corridor, Cold Lake and Polaris pipeline systems. Average throughput volume for these transportation systems for the third quarter of 2020 was 1,062,000 b/d.

Cash flow from our conventional oil pipeline business is primarily supported by fee-based contracts, with more than 100 producers and shippers within our broad service capture areas. This business consists of the Bow River, Central Alberta and Mid Saskatchewan pipeline systems. While throughput volumes were impacted by weaker crude oil prices and production curtailments in the first half of the year, volume began to recover in the third quarter of 2020, with average throughput of 159,800 b/d.

At the end of September, Inter Pipeline announced that it has agreed to acquire the Milk River pipeline system from Plains Midstream Canada ULC in exchange for its 100% ownership interest in the Empress II and 50% ownership interest in the Empress V straddle plants. Inter Pipeline will also receive cash proceeds of \$35 million.

The Milk River pipeline system is comprised of two 16-kilometer pipelines with current throughput volume of approximately 90,000 barrels per day and links Inter Pipeline's Bow River pipeline system from Milk River, Alberta to the U.S./Canadian border west of Coutts, Alberta. The system has a natural alignment with our Bow River system and this acquisition will improve our access to

*Please refer to the NON-GAAP FINANCIAL MEASURES section

the Montana refining region, an important delivery market for Inter Pipeline and our customers. Approximately 90% of the volume that flows through the Milk River pipeline today originates from the Bow River system and Inter Pipeline will receive incremental cash flow from both tariff revenue and marketing activities. Closing of this transaction is expected to occur in early 2021 following completion of customary closing conditions and regulatory approvals.

NGL Processing

The cash flow from our NGL processing business is generated through a combination of cost-of-service, fee-based and commodity-based contracts. As one of Canada's largest NGL processing businesses, Inter Pipeline owns three major straddle plants, two offgas plants, an offgas liquids pipeline and a fractionator, all located in Alberta. Our results demonstrate that the low pricing environment continues to be a significant factor, despite relatively strong throughput. In the near term, FFO from this business will remain under pressure should lower commodity prices persist.

Inter Pipeline's three major straddle facilities processed approximately 2.95 billion cubic feet of natural gas per day and produced 105,500 b/d of natural gas liquids in the third quarter of 2020. The Pioneer I and Pioneer II offgas plants processed an average of 161 million cubic feet of natural gas per day and 31,700 b/d NGL sales volume from the Redwater Olefinic Fractionator (ROF).

Bulk Liquid Storage

In September, Inter Pipeline entered into a definitive agreement to divest a major portion of our European bulk liquid storage business to the CLH Group for proceeds of approximately \$715 million at current exchange rates, before customary closing adjustments. The transaction is expected to be completed in the fourth quarter of 2020, subject to the satisfaction of closing conditions and regulatory approvals.

The divestiture includes 18 million barrels of storage capacity across 15 storage terminals located in the United Kingdom (UK), Ireland, Netherlands and Germany. Inter Pipeline will retain eight terminals in Sweden and Denmark comprising approximately 19 million barrels of aggregate storage capacity. Proceeds will be used to reduce debt, strengthen our balance sheet and assist with financing our capital expenditure program, including the HPC.

Demand for storage infrastructure remains strong in Europe throughout 2020 as a result of the severe decline of energy related commodity prices and return of strong contango pricing. Utilization rates improved to 99% across this business in the third quarter of 2020.

Financial

In the current challenging market environment, it is critical we continue to maintain financial flexibility and increased liquidity to fund our ongoing business. This has resulted in Inter Pipeline undertaking several key measures in the first half of the year to enhance financial strength and flexibility. These included changes to our dividend program, our implementation of targeted expense reductions, the scaling back of the 2020 capital program, securing of new credit lines and the completion of additional debt financing activities.

As at September 30, 2020, Inter Pipeline had \$2.1 billion of available capacity on its revolving credit facilities and a consolidated net debt to total capitalization ratio of 44.5%, significantly below the maximum covenant level of 65%.

As previously announced, Inter Pipeline has eliminated certain discretionary expenditures within the 2020 capital program to further improve the balance sheet. For the remainder of 2020, we expect growth capital expenditures* to be approximately \$260 million for HPC and \$35 million in other areas across the business. Approximately \$25 million will be invested for certain sustaining capital expenditure* projects.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

Inter Pipeline maintains investment grade credit ratings. Standard & Poor's (S&P) and DBRS Limited (DBRS) have assigned Inter Pipeline a credit rating of BBB- (negative outlook) and BBB (stable trend), respectively. Inter Pipeline (Corridor) Inc. has investment grade credit ratings of A (low) from DBRS and BBB from S&P, both of which have a stable outlook.

Our diversified asset portfolio is expected to produce long-term and predictable cash flows from predominantly high-quality customers. We are focused on maintaining financial strength and flexibility in the current environment and believe we are well positioned to generate positive returns for our investors over the long term.

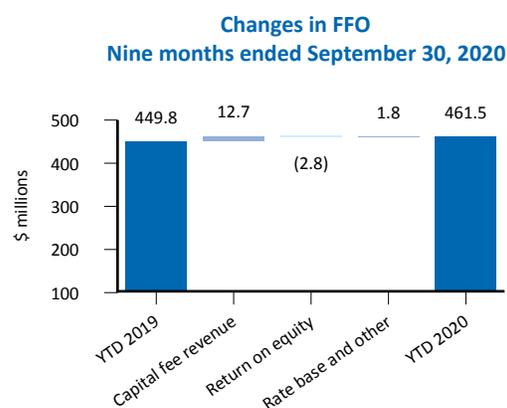
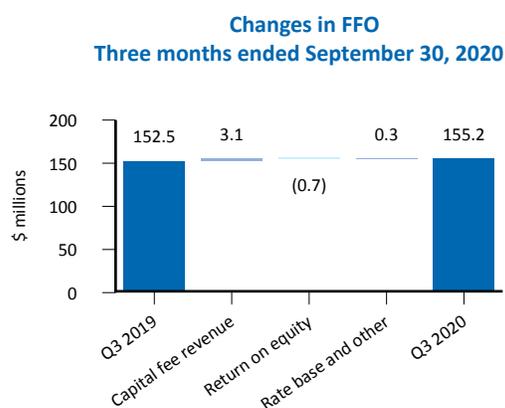
RESULTS OF OPERATIONS

Oil Sands Transportation Business Segment

| Volume (000s b/d) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-------------------|---------------------------------|---------|----------|--------------------------------|---------|----------|
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Cold Lake | 626.1 | 547.6 | 14.3 | 621.4 | 557.6 | 11.4 |
| Corridor | 238.5 | 422.0 | (43.5) | 358.2 | 391.7 | (8.6) |
| Polaris | 197.4 | 213.9 | (7.7) | 233.4 | 231.0 | 1.0 |
| | 1,062.0 | 1,183.5 | (10.3) | 1,213.0 | 1,180.3 | 2.8 |

| <i>(millions)</i> | | | | | | |
|---------------------------|----------|----------|------|----------|----------|------|
| Revenue | \$ 216.9 | \$ 202.7 | 7.0 | \$ 621.9 | \$ 603.8 | 3.0 |
| Operating expenses | \$ 49.4 | \$ 35.1 | 40.7 | \$ 119.1 | \$ 107.7 | 10.6 |
| Funds from operations | \$ 155.2 | \$ 152.5 | 1.8 | \$ 461.5 | \$ 449.8 | 2.6 |
| Capital expenditures | | | | | | |
| Growth ⁽¹⁾ | \$ 3.0 | \$ 12.7 | | \$ 10.6 | \$ 75.4 | |
| Sustaining ⁽¹⁾ | \$ 0.2 | \$ 1.5 | | \$ 1.2 | \$ 3.7 | |
| | \$ 3.2 | \$ 14.2 | | \$ 11.8 | \$ 79.1 | |

(1) Please refer to the NON-GAAP FINANCIAL MEASURES section.



Volume

Oil sands transportation services are generally provided to shippers pursuant to long-term cost-of-service contracts that provide for a defined annual capital fee and the recovery of substantially all operating costs. Generally, FFO within the oil sands transportation business is not impacted by commodity price or throughput volume fluctuations.

The Cold Lake pipeline system is a bitumen blend and diluent pipeline system that transports diluted bitumen from the Cold Lake oil sands area of Alberta to delivery points in Hardisty and Edmonton, Alberta. The Corridor pipeline system transports diluent from the Scotford upgrader located northeast of Edmonton to the Muskeg River and Jackpine mines near Fort McMurray, Alberta and bitumen blend produced from the mines back to the Scotford upgrader. In addition, feedstock and upgraded products are shipped between the Scotford upgrader and certain pipeline terminals in Edmonton. The Polaris pipeline system provides diluent transportation service from the Edmonton area to the Athabasca and Cold Lake areas of Alberta.

Average volume transported in the oil sands transportation business decreased by 121,500 b/d in the current quarter and increased 32,700 b/d year to date 2020, compared to the same periods in 2019. For both periods, volume increased due to Canadian Natural's Kirby North and FCCL Partnership's Christina Lake oil sands projects. However, the current quarter average volume was more than offset by current quarter turnaround activity at the Scotford upgrader, Muskeg River and Jackpine mines, as well as lower diluent volume delivered to Imperial's Kearn and Husky's Sunrise oil sands projects.

Revenue

The oil sands transportation business earns revenue for the transportation of petroleum products which are underpinned by a range of long-term cost-of-service contracts as defined in the adjusted EBITDA by contract type disclosure in the **NON-GAAP FINANCIAL MEASURES** section.

Revenue from the oil sands transportation business increased by \$14.2 million and \$18.1 million in the three and nine months ended September 30, 2020, respectively, compared to the same periods in 2019. For both periods, the increase was largely due to higher cost recoveries and capital fee revenue, partially offset by a lower return on equity, due to a decrease in the long-term Government of Canada bond rate during the periods.

Operating Expenses

Operating expenses in the oil sands transportation business segment have a limited impact on Inter Pipeline's FFO, as substantially all operating expenditures are recovered from shippers. Operating expenses in the three and nine months ended September 30, 2020, increased by \$14.3 million and \$11.4 million, respectively, compared to the same periods in 2019. For both periods, the increase was largely related to remediation activity in response to a pipeline incident in the current quarter near Fort McMurray, while the year to date period was somewhat offset by lower general operating and maintenance costs.

Capital Expenditures

The oil sands transportation business incurred growth capital expenditures* of \$3.0 million in the third quarter of 2020, primarily related to system enhancement projects on the Corridor and Cold Lake pipeline systems. Sustaining capital expenditures* of \$0.2 million in the third quarter of 2020, primarily related to maintenance projects on the Cold Lake pipeline system.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

NGL Processing Business Segment

Natural gas processing

| | | | | | | | | | Three Months Ended September 30 | | | |
|------------------------|--------------|---------------|--------------|--------------|-------------------|-------------|--------------|--------------|---------------------------------|--|------|--|
| | | | | | | | | | 2020 | | 2019 | |
| | | <i>mmcf/d</i> | | | <i>(000s b/d)</i> | | | | | | | |
| Straddle plant | Throughput | Ethane | Propane-plus | Total | Throughput | Ethane | Propane-plus | Total | | | | |
| Cochrane | 2,132 | 44.5 | 32.3 | 76.8 | 2,147 | 37.0 | 30.3 | 67.3 | | | | |
| Empress V (100% basis) | 819 | 18.5 | 10.2 | 28.7 | 1,012 | 24.3 | 12.9 | 37.2 | | | | |
| Empress II | — | — | — | — | 53 | 0.9 | 0.5 | 1.4 | | | | |
| | 2,951 | 63.0 | 42.5 | 105.5 | 3,212 | 62.2 | 43.7 | 105.9 | | | | |

| | | | | | | | | | Nine Months Ended September 30 | | | |
|------------------------|--------------|---------------|--------------|--------------|-------------------|-------------|--------------|--------------|--------------------------------|--|------|--|
| | | | | | | | | | 2020 | | 2019 | |
| | | <i>mmcf/d</i> | | | <i>(000s b/d)</i> | | | | | | | |
| Straddle plant | Throughput | Ethane | Propane-plus | Total | Throughput | Ethane | Propane-plus | Total | | | | |
| Cochrane | 2,223 | 45.7 | 33.9 | 79.6 | 2,237 | 37.4 | 30.5 | 67.9 | | | | |
| Empress V (100% basis) | 871 | 22.1 | 11.1 | 33.2 | 1,022 | 23.9 | 12.7 | 36.6 | | | | |
| Empress II | 52 | 0.5 | 0.7 | 1.2 | 151 | 3.3 | 1.8 | 5.1 | | | | |
| | 3,146 | 68.3 | 45.7 | 114.0 | 3,410 | 64.6 | 45.0 | 109.6 | | | | |

Offgas processing

| | | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|--|--|---------------------------------|------|--------------------------------|------|
| | | 2020 | 2019 | 2020 | 2019 |
| <i>(mmcf/d)</i> | | | | | |
| Offgas plants throughput volume | | 161 | 129 | 174 | 150 |
| <i>(000s b/d)</i> | | | | | |
| Offgas plants production volume | | 32.0 | 26.1 | 35.4 | 30.5 |
| Redwater Olefinic Fractionator sales volume | | 31.7 | 25.9 | 34.3 | 31.3 |
| Redwater Olefinic Fractionator volume composition ⁽¹⁾ | | | | | |
| Ethane-ethylene | | 41% | 40% | 42% | 39% |
| Paraffinic NGL | | | | | |
| Propane | | 31% | 30% | 30% | 29% |
| Normal butane | | 7% | 7% | 7% | 7% |
| Olefinic NGL | | | | | |
| Polymer grade propylene | | 11% | 12% | 11% | 14% |
| Alky feed | | 7% | 7% | 7% | 7% |
| Olefinic condensate | | 3% | 4% | 3% | 4% |

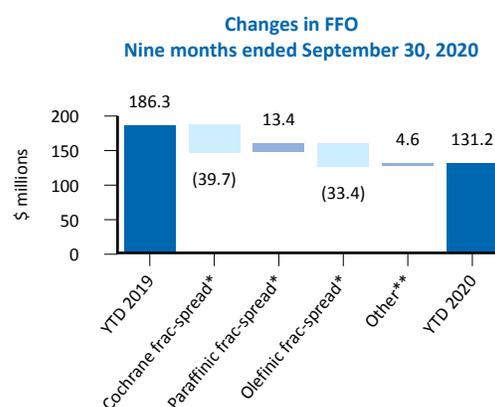
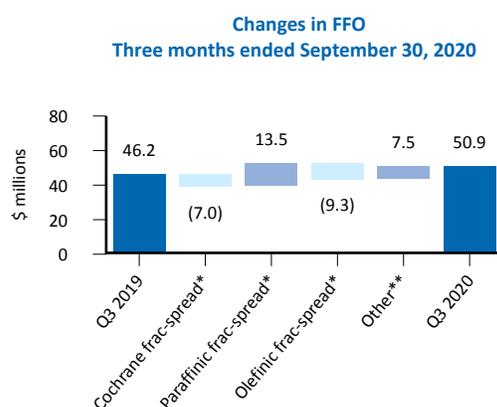
(1) Composition is based on production volume, which may differ from sales volume and is a factor in the indicative frac-spread calculation.

NGL processing financial results

| (millions) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|--------------------------------------|---------------------------------|----------|----------|--------------------------------|----------|----------|
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Revenue ⁽¹⁾ | \$ 172.6 | \$ 138.2 | 24.9 | \$ 499.8 | \$ 518.0 | (3.5) |
| Cost of sales ⁽¹⁾ | \$ 78.1 | \$ 43.8 | 78.3 | \$ 235.8 | \$ 185.2 | 27.3 |
| Operating expenses ⁽¹⁾ | \$ 43.6 | \$ 48.6 | (10.3) | \$ 132.3 | \$ 146.6 | (9.8) |
| Funds from operations ⁽¹⁾ | \$ 50.9 | \$ 46.2 | 10.2 | \$ 131.2 | \$ 186.3 | (29.6) |
| Capital expenditures ⁽¹⁾ | | | | | | |
| Growth ⁽²⁾ | \$ 180.8 | \$ 352.5 | | \$ 687.9 | \$ 913.8 | |
| Sustaining ⁽²⁾ | \$ 9.8 | \$ 15.1 | | \$ 14.6 | \$ 25.3 | |
| | \$ 190.6 | \$ 367.6 | | \$ 702.5 | \$ 939.1 | |

(1) Empress V straddle plant is recorded based on Inter Pipeline's 50% ownership.

(2) Please refer to the NON-GAAP FINANCIAL MEASURES section.



* Includes price and volume.

** Includes ethane product margin, operating and other non-recurring costs.

Volume

Inter Pipeline's straddle plants processed average natural gas volume of 2,951 million cubic feet per day (mmcf/d) in the current quarter and 3,146 mmcf/d year to date in 2020, a decrease of 261 mmcf/d and 264 mmcf/d, respectively, over the comparable periods in 2019.

In the three and nine months ended September 30, 2020, average natural gas throughput volume at the Cochrane straddle plant remained relatively consistent, compared to the same periods in 2019. Throughput volume at the Cochrane straddle plant is impacted by, and fluctuates with, demand for Canadian natural gas in the United States (US) west-coast region, as well as third-party pipeline matters.

At the Empress V straddle plant, average throughput volume decreased by 193 mmcf/d and 151 mmcf/d in the three and nine months ended September 30, 2020, respectively, compared to the same periods in 2019. For both periods, the decrease was due to reduced natural gas exported from Alberta's eastern border and higher unplanned outages. Average throughput volume at the Empress II straddle plant decreased in the three and nine months ended September 30, 2020 by 53 mmcf/d and 99 mmcf/d, respectively, compared to the same periods in 2019. The plant did not process any volume during the current quarter. The fluctuations in throughput volume at the Empress II straddle plant do not materially impact operating results due to the cost-of-

service commercial arrangements in place. Natural gas throughput volume at the Empress straddle plants depend on the level of natural gas exported from Alberta's eastern border and are reliant on successfully attracting border gas flows to the straddle plants.

Combined NGL production from the straddle plants decreased by 400 b/d during the current quarter and increased by 4,400 b/d year to date 2020, compared to the same periods in 2019. For both periods, production increased due to higher inlet compositions, resulting in higher ethane and propane-plus processed at Cochrane, however, the current quarter was offset by lower ethane volume at Empress V straddle plant due to third-party downstream facility constraints, as well as unplanned outages. NGL production from the straddle plants is largely driven by changing throughput levels, composition of the natural gas, operating conditions and third-party downstream facility constraints which can result in partial reinjection of volume.

Inter Pipeline's Pioneer I and Pioneer II offgas plants processed combined average volume of 161 mmcf/d and 174 mmcf/d during the three and nine months ended September 30, 2020, respectively. Average ethane-plus volume produced from the offgas plants increased by 5,900 b/d in the current quarter to 32,000 b/d and by 4,900 b/d year to date to 35,400 b/d. For both periods, the increase in production was due to lower turnaround activity at Pioneer I and Pioneer II, as well as lower third-party upgrader maintenance activity and unplanned plant shutdowns. Throughput volume to, and production volume from, Inter Pipeline's offgas plants can be impacted by the operations associated with connected third-party oil sands upgraders in the Fort McMurray area, offgas composition, and various downstream issues.

Average NGL sales volume from the Redwater Olefinic Fractionator in the three and nine months ended September 30, 2020, increased by 5,800 b/d and 3,000 b/d, respectively, compared to the same periods in 2019. For both periods, sales volume increased largely due to lower turnaround activity, resulting in higher ethane-ethylene sales as frac rates and composition were higher. In addition, the current quarter also benefited from higher normal butane sales volume.

In general, production from the offgas plants and sales volume at the Redwater Olefinic Fractionator can differ due to varying inventory levels associated with cavern storage facilities, operational and commercial matters, and other downstream issues. In addition, sales and production volume composition can vary due to the impact of new contractual arrangements, rail logistical challenges and other factors.

Revenue

The NGL processing business earns revenue from the recovery of certain higher value hydrocarbon liquids from export-destined natural gas streams and offgas streams pursuant to a combination of commodity-based, fee-based and cost-of-service contracts. Please refer to the adjusted EBITDA by contract type disclosure in the **NON-GAAP FINANCIAL MEASURES** section for further information.

Revenue from the NGL processing business increased by \$34.4 million in the current quarter and decreased by \$18.2 million year to date 2020, compared to the same periods in 2019. For both periods, revenue increased primarily due to higher paraffinic frac-spread pricing, however, year to date 2020 was more than offset by lower olefinic and propane-plus frac-spread pricing. In addition, year to date 2019 also benefited from higher ethane revenue.

Natural gas processing frac-spread

| Three Months Ended September 30 | | | | |
|--|------------------------|------------------------|------------------------|------------------------|
| <i>(dollars)</i> | 2020 | | 2019 | |
| | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ |
| Cochrane propane-plus market frac-spread | \$ 0.38 | \$ 0.51 | \$ 0.44 | \$ 0.59 |
| Cochrane propane-plus realized frac-spread | \$ 0.37 | \$ 0.50 | \$ 0.45 | \$ 0.60 |

| Nine Months Ended September 30 | | | | |
|--|------------------------|------------------------|------------------------|------------------------|
| <i>(dollars)</i> | 2020 | | 2019 | |
| | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ |
| Cochrane propane-plus market frac-spread | \$ 0.32 | \$ 0.44 | \$ 0.52 | \$ 0.69 |
| Cochrane propane-plus realized frac-spread | \$ 0.32 | \$ 0.44 | \$ 0.51 | \$ 0.68 |

(1) The differential between USD/USG and CAD/USG frac-spreads is due to fluctuations in exchange rates between US and Canadian dollars. This conversion is calculated based on Bank of Canada exchange rates.

Frac-spread is the difference between the selling prices for certain NGL and the input cost of the natural gas required to produce the respective products, including shrinkage gas.

The market frac-spread for propane-plus from the Cochrane straddle plant is defined as the difference between the weighted average propane-plus price at Mont Belvieu, Texas and the monthly index price of AECO natural gas purchased for shrinkage calculated in US dollars per US gallon (USD/USG). Cochrane propane-plus realized frac-spread is defined in a similar manner and is calculated on a weighted average basis using market frac-spread for unhedged production and fixed-price frac-spread prices for any hedged production. Natural gas purchased for shrinkage is based on the combination of the monthly index and daily price of AECO paid. The Cochrane propane-plus realized frac-spread does not include market price differentials or extraction premiums. Differences between realized propane-plus frac-spread and market propane-plus frac-spread from the Cochrane straddle plant are due in part to differences between the monthly index price of AECO and daily index price of AECO.

The Cochrane propane-plus realized frac-spread decreased in the current quarter from \$0.45 USD/USG in 2019 to \$0.37 USD/USG in 2020 and decreased year to date from \$0.51 USD/USG in 2019 to \$0.32 USD/USG in 2020.

Offgas processing frac-spread

| Three Months Ended September 30 | | | | |
|--|------------------------|------------------------|------------------------|------------------------|
| <i>(dollars)</i> | 2020 | | 2019 | |
| | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ |
| Offgas olefinic indicative frac-spread | 1.11 | 1.48 | 1.45 | 1.92 |
| Offgas paraffinic indicative frac-spread | 0.40 | 0.53 | 0.49 | 0.65 |
| Offgas olefinic benchmark adjustment | 0.46 | 0.61 | 0.47 | 0.62 |
| Offgas paraffinic benchmark adjustment | 0.16 | 0.22 | 0.50 | 0.65 |

| Nine Months Ended September 30 | | | | |
|--|------------------------|------------------------|------------------------|------------------------|
| <i>(dollars)</i> | 2020 | | 2019 | |
| | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ | USD/USG ⁽¹⁾ | CAD/USG ⁽¹⁾ |
| Offgas olefinic indicative frac-spread | 1.00 | 1.35 | 1.42 | 1.88 |
| Offgas paraffinic indicative frac-spread | 0.35 | 0.47 | 0.54 | 0.71 |
| Offgas olefinic benchmark adjustment | 0.47 | 0.65 | 0.51 | 0.68 |
| Offgas paraffinic benchmark adjustment | 0.17 | 0.23 | 0.42 | 0.56 |

(1) The differential between USD/USG and CAD/USG frac-spreads is due to fluctuations in exchange rates between US and Canadian dollars. This conversion is calculated based on Bank of Canada exchange rates.

Offgas processing produces both olefinic and paraffinic NGL which are sold under multiple shorter term, individually negotiated contracts. Olefins are typically higher value petrochemicals that do not naturally exist and consist of polymer grade propylene, alky feed and olefinic condensate. Paraffins are generally lower value NGL consisting of propane and normal butane.

The frac-spread for offgas processing is comprised of two components. The first is the indicative frac-spread that reflects the production composition mix and the related benchmark pricing. The offgas olefinic indicative frac-spread is defined as the difference between the benchmark prices of polymer grade propylene, alky feed and olefinic condensate products and the daily index price of AECO natural gas calculated in USD/USG before the olefinic benchmark adjustment. Polymer grade propylene benchmark pricing is based on a published price by IHS Markit[†], while alky feed and olefinic condensate are currently priced on West Texas Intermediate (WTI) light sweet crude. The offgas paraffinic indicative frac-spread is defined as the difference between the benchmark prices of propane and butane products and the daily index price of AECO natural gas calculated in USD/USG before the paraffinic benchmark adjustment. Propane is based on a Conway posting, while butane is based on WTI light sweet crude. The indicative olefinic and paraffinic frac-spreads may change period over period as a result of fluctuations in benchmark pricing, production composition mix and the Canadian to U.S. dollar foreign exchange rate.

The second component of frac-spread is an aggregate benchmark adjustment that represents product sales composition, differentials, marketing fees, product and natural gas transportation, extraction premiums, seasonality, and other associated costs calculated in USD/USG. The benchmark adjustment may fluctuate period over period, due to varying terms of the contractual arrangements, and the Canadian to U.S. dollar foreign exchange rate. The benchmark adjustment should be subtracted from the indicative frac-spread to derive an olefinic and paraffinic frac-spread.

In the three and nine months ended September 30, 2020, olefinic and paraffinic indicative frac-spreads decreased compared to the same periods in 2019, due to weaker product pricing. For both periods, the olefinic benchmark adjustment remained relatively consistent, while the paraffinic benchmark adjustment decreased due to favourable product differentials for propane and normal butane.

See the **RISK MANAGEMENT AND FINANCIAL INSTRUMENTS** section for further discussion of frac-spread hedges.

Cost of Sales

Cost of sales in the NGL processing business segment primarily represents shrinkage gas, which is natural gas bought by Inter Pipeline to replace the heat content of liquids extracted from natural gas processed at the straddle plants and offgas processed at the offgas plants. Cost of sales for offgas processing also includes transportation expenses. The price for shrinkage gas is based on a combination of AECO daily spot prices and monthly index natural gas prices. In the three and nine months ended September 30, 2020, cost of sales increased by \$34.3 million and \$50.6 million, respectively, compared to the same periods in 2019 due to higher AECO natural gas prices. Weighted average AECO monthly prices* increased for the three and nine months ended September 30, 2020 to \$2.03/GJ and \$1.96/GJ, respectively, compared to \$0.99/GJ and \$1.31/GJ in 2019.

Operating Expenses

Operating expenses in the NGL processing business decreased in the three and nine months ended September 30, 2020 by \$5.0 million and \$14.3 million, respectively, compared to the same periods in 2019. Inter Pipeline's straddle plants' operating expenses remained relatively consistent in the current quarter and decreased \$5.0 million year to date, compared to the same periods in 2019. The decrease in year to date operating expenses for the straddle plants was largely due to lower integrity related costs. Offgas processing operating expenses decreased by \$4.3 million in the current quarter and \$9.3 million year to date, compared to the same periods in 2019. For both periods, the decrease was mainly due to lower turnaround activity at the Redwater Olefinic

[†] PG Propylene Contract, Benchmark published by IHS Markit, North America Light Olefins.

Fractionator, Pioneer I and Pioneer II plants, as well as lower general operating costs. Average Alberta power pool prices decreased in the current quarter from \$46.87/MWh in 2019 to \$43.83/MWh in 2020 and year to date from \$57.55/MWh in 2019 to \$46.91/MWh in 2020.

Capital Expenditures

In the third quarter of 2020, the NGL processing business incurred total growth capital expenditures* of \$180.8 million. Net of the Government of Canada's Strategic Innovation grant received in 2020, \$173.3 million was incurred on HPC for construction services and procurement of materials. The remaining growth capital expenditures* of \$4.5 million related to various equipment and facility upgrades at the Redwater Olefinic Fractionator and Cochrane straddle plant. Total sustaining capital expenditures* of \$9.8 million in the third quarter of 2020 primarily related to maintenance projects at the Cochrane straddle plant and the Redwater Olefinic Fractionator.

Asset Swap

On September 28, 2020, Inter Pipeline announced it had agreed to acquire the Milk River pipeline system from Plains Midstream Canada ULC ("Plains"), in exchange for its 100% ownership interest in the Empress II and 50 percent ownership interest in the Empress V straddle plants. Plains will also pay Inter Pipeline cash proceeds of \$35.0 million. Closing of this transaction is expected to occur in early 2021 following completion of customary closing conditions and regulatory approvals. This transaction demonstrates Inter Pipeline's continued focus to strengthen its operations within its core asset base and create meaningful operational and commercial efficiencies. The carrying amount of the Empress II and V straddle plants' assets and related liabilities have been reclassified as held for sale in Inter Pipeline's interim financial statements at September 30, 2020. Readers should refer to note 3 *Assets and liabilities for disposal groups held for sale* of the September 30, 2020 interim financial statements for further details of the assets held for sale classification.

Conventional Oil Pipelines Business Segment

| Volume (000s b/d) | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|-------------------|---------------------------------|-------|----------|--------------------------------|-------|----------|
| | 2020 | 2019 | % change | 2020 | 2019 | % change |
| Bow River | 85.2 | 100.2 | (15.0) | 85.1 | 98.6 | (13.7) |
| Central Alberta | 28.6 | 29.9 | (4.3) | 28.3 | 29.6 | (4.4) |
| Mid-Saskatchewan | 46.0 | 53.8 | (14.5) | 47.1 | 57.1 | (17.5) |
| | 159.8 | 183.9 | (13.1) | 160.5 | 185.3 | (13.4) |

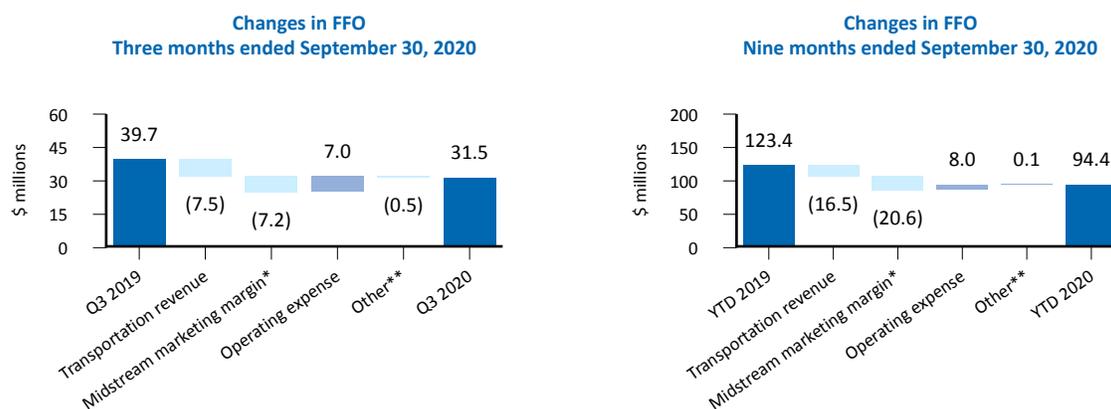
(millions, except per barrel amount)

| | | | | | | |
|-----------------------------------|----------|----------|--------|----------|----------|--------|
| Revenue | \$ 158.8 | \$ 175.4 | (9.5) | \$ 408.1 | \$ 551.5 | (26.0) |
| Cost of sales | \$ 113.8 | \$ 115.7 | (1.6) | \$ 264.0 | \$ 370.3 | (28.7) |
| Operating expenses | \$ 13.0 | \$ 20.0 | (35.0) | \$ 48.2 | \$ 56.2 | (14.2) |
| Funds from operations | \$ 31.5 | \$ 39.7 | (20.7) | \$ 94.4 | \$ 123.4 | (23.5) |
| Revenue per barrel ⁽¹⁾ | \$ 2.97 | \$ 2.96 | 0.3 | \$ 3.06 | \$ 2.97 | 3.0 |
| Capital expenditures | | | | | | |
| Growth ⁽²⁾ | \$ 9.2 | \$ 36.9 | | \$ 46.1 | \$ 78.1 | |
| Sustaining ⁽²⁾ | 2.9 | (0.5) | | 3.8 | 4.9 | |
| | \$ 12.1 | \$ 36.4 | | \$ 49.9 | \$ 83.0 | |

(1) Revenue per barrel represents total revenue of the conventional oil pipelines business segment less midstream marketing revenue, revenue from contracts for volume shortfalls and revenue/expense from over/short volume, divided by actual volume.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

(2) Please refer to the NON-GAAP FINANCIAL MEASURES section.



* Includes Midstream marketing revenue less cost of sales.

** Includes costs associated with decommissioning obligations.

Volume

In the three and nine months ended September 30, 2020, average volume transported on the conventional oil pipeline systems decreased by 24,100 b/d and 24,800 b/d, respectively, compared to the same periods in 2019. The decrease for all systems was primarily related to a reduction in producer activity levels and production curtailments due to lower crude benchmark prices.

Revenue

The conventional oil pipelines business earns revenue for the transportation of petroleum products in accordance with Inter Pipeline's tariffs under a number of fee-based and cost-of-service contracts, while its midstream marketing activities generate revenue under a number of product margin contracts. Please refer to the adjusted EBITDA by contract type disclosure in the **NON-GAAP FINANCIAL MEASURES** section for further information.

Revenue from conventional oil pipelines decreased in the three and nine months ended September 30, 2020, by \$16.6 million and \$143.4 million, respectively, compared to the same periods in 2019. Midstream marketing revenue decreased by \$9.1 million and \$126.9 million, respectively, in the three and nine months ended September 30, 2020 compared to the same periods in 2019 due to lower crude oil benchmark pricing and lower volume. Lower volume on all systems as discussed above, contributed to a decrease in transportation revenue, which decreased \$7.5 million and \$16.5 million in the current quarter and year to date 2020, respectively, compared to the same periods in 2019.

Cost of Sales

Cost of sales in the conventional oil pipelines business primarily consists of purchases of petroleum products used for transportation, blending, and marketing activities. Cost of sales decreased for the three and nine months ended September 30, 2020 by \$1.9 million and \$106.3 million, respectively, compared to the same periods in 2019. For both periods, the decrease is largely due to lower crude oil benchmark pricing, as well as lower product purchases for product marketing services and blending activities.

Operating Expenses

Conventional oil pipelines operating expenses, including risk mitigating activities, decreased by \$7.0 million and \$8.0 million in the three and nine months ended September 30, 2020, respectively, compared to the same periods in 2019. The decrease for both periods is largely due to lower integrity and power consumption costs in 2020.

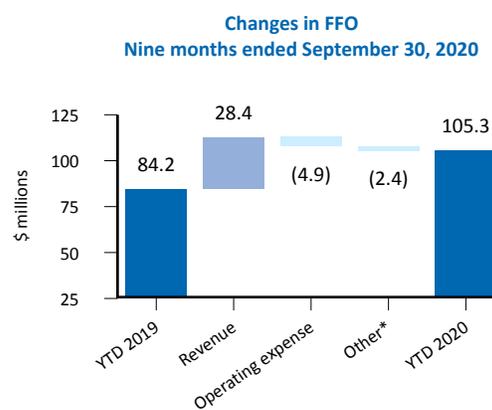
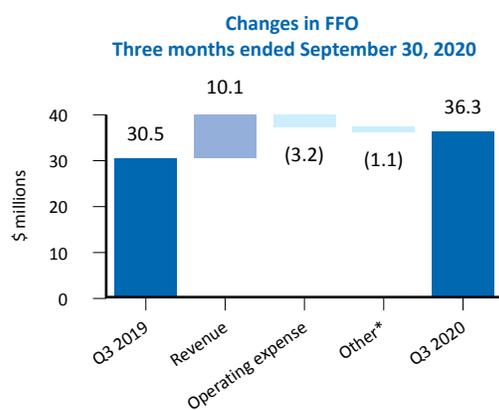
Capital Expenditures

In the third quarter of 2020, the conventional oil pipelines business incurred growth capital expenditures* of \$9.2 million, primarily related to pipeline and facility upgrades and expansions on all conventional pipeline systems, including the Viking Connector and Stettler Crude Oil Terminal expansion. Sustaining capital expenditures* of \$2.9 million in the current quarter primarily related to various improvement projects on the Bow River pipeline system.

Bulk Liquid Storage Business Segment

| | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|---------------------------|---------------------------------|---------|----------|--------------------------------|----------|----------|
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Utilization | 99% | 92% | 7.6 | 97% | 84% | 15.5 |
| <i>(millions)</i> | | | | | | |
| Revenue | \$ 84.6 | \$ 74.5 | 13.6 | \$ 246.4 | \$ 218.0 | 13.0 |
| Operating expenses | \$ 36.2 | \$ 33.0 | 9.7 | \$ 108.8 | \$ 103.9 | 4.7 |
| Funds from operations | \$ 36.3 | \$ 30.5 | 19.0 | \$ 105.3 | \$ 84.2 | 25.1 |
| Capital expenditures | | | | | | |
| Growth ⁽¹⁾ | \$ 8.9 | \$ 11.3 | | \$ 33.8 | \$ 26.5 | |
| Sustaining ⁽¹⁾ | 4.4 | 6.0 | | 10.2 | 12.2 | |
| | \$ 13.3 | \$ 17.3 | | \$ 44.0 | \$ 38.7 | |

(1) Please refer to the NON-GAAP FINANCIAL MEASURES section.



* Includes general and administrative expenses, current taxes and financing charges.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

Utilization

Average utilization in the bulk liquid storage business increased in the current quarter from 92% in 2019 to 99% in 2020, and year to date from 84% in 2019 to 97% in 2020. The increase for both periods reflects higher demand for oil product storage, resulting in higher utilization rates, particularly in Denmark.

Revenue

The bulk liquid storage business earns revenue for bulk liquid storage and handling services that are underpinned by a range of long-term and short-term fee-based and cost-of-service contracts. Please refer to the adjusted EBITDA by contract type disclosure in the **NON-GAAP FINANCIAL MEASURES** section for further information.

In the three and nine months ended September 30, 2020, revenue from the bulk liquid storage business increased by \$10.1 million and \$28.4 million, respectively, compared to the same periods in 2019. For both periods, the increase was due to higher demand, which led to higher utilization and activity, particularly in Denmark. Foreign currency translation adjustments favourably impacted revenue by \$4.3 million in the current quarter and \$3.7 million year to date 2020, compared to the same periods in 2019.

See the **Foreign Exchange Rates** section below for further information on changes in rates.

Foreign Exchange Rates

| <i>(dollars)</i> | Three Months Ended September 30 | | | Nine Months Ended September 30 | | |
|--------------------|---------------------------------|--------|----------|--------------------------------|--------|----------|
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Euro/CAD | 1.5577 | 1.4679 | 6.1 | 1.5220 | 1.4936 | 1.9 |
| Pound Sterling/CAD | 1.7208 | 1.6279 | 5.7 | 1.7197 | 1.6929 | 1.6 |

Operating Expenses

Bulk liquid storage operating expenses increased by \$3.2 million in the current quarter and \$4.9 million year to date in 2020, compared to the same periods in 2019. For both periods, the increase was primarily attributable to higher activity levels in Denmark. Additionally, foreign exchange unfavourably impacted operating expenses by \$2.2 million in the current quarter and \$1.8 million year to date 2020, compared to the same periods in 2019.

Capital Expenditures

In the third quarter of 2020, the bulk liquid storage business incurred total growth capital expenditures* of \$8.9 million, primarily related to tank life extension and enhancements. Total sustaining capital expenditures* in the current quarter of \$4.4 million, primarily related to infrastructure renovations, safety improvement projects, and financial system upgrade projects.

Divestment in European bulk liquid storage

On September 22, 2020, Inter Pipeline announced it had entered into a definitive agreement to dispose of a majority of its European bulk liquid storage business. The proceeds from the divestiture will be £420 million, or approximately \$715 million at current exchange rates, before customary closing adjustments. The transaction is expected to be completed in the fourth quarter of 2020, subject to the satisfaction of closing conditions and regulatory approvals typical for the industry. The divestment specifically excludes eight terminals in Sweden and Denmark, which comprise approximately 19 million barrels of aggregate storage capacity. The carrying amount of the divestiture's assets and related liabilities have been reclassified as held for sale in Inter Pipeline's interim

*Please refer to the NON-GAAP FINANCIAL MEASURES section

financial statements at September 30, 2020. Readers should refer to note 3 *Assets and liabilities for disposal groups held for sale* of the September 30, 2020 interim financial statements for further details of the assets held for sale classification.

Other Expenses

| <i>(millions)</i> | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|-----------------------------------|---------------------------------|-----------|--------------------------------|-----------|
| | 2020 | 2019 | 2020 | 2019 |
| Depreciation and amortization | \$ 118.2 | \$ 115.5 | \$ 291.9 | \$ 272.8 |
| Income tax expense (recovery) | \$ 21.7 | \$ 15.8 | \$ 78.8 | \$ (50.0) |
| Financing charges | \$ 47.9 | \$ 47.0 | \$ 146.0 | \$ 137.4 |
| General and administrative | \$ 65.0 | \$ 48.6 | \$ 140.0 | \$ 132.6 |
| Loss (gain) on disposal of assets | \$ 7.3 | \$ (12.2) | \$ 21.0 | \$ (9.9) |

Depreciation and Amortization

Depreciation and amortization of tangible and intangible assets for the three and nine months ended September 30, 2020 increased \$2.7 million and \$19.1 million, respectively, compared to the same periods in 2019. For both periods, the increase is largely due to new assets now in service and the accelerated depreciation of certain assets in the oil sands transportation business, partially offset by a lower non-cash impairment charge, as discussed below.

The divestiture of a portion of the bulk liquid storage business has been classified as held for sale as at September 30, 2020. See the Bulk Liquid Storage Business Segment in the **RESULTS OF OPERATIONS** section of this report for further information regarding the asset held of sale classification. Immediately prior to classifying the assets as held for sale, Inter Pipeline conducted a review of the assets' recoverable amounts and recorded a non-cash impairment charge of \$30.0 million on goodwill associated with these assets. The recoverable amount was determined based on the assets' fair value less costs of disposal, which was based on the expected consideration. However, this resulting non-cash impairment charge of \$30.0 million in the current quarter is less than the \$40.0 million non-cash impairment charge recognized in the third quarter of 2019, which was on goodwill associated with our storage operations in Denmark.

Income Tax Expense

In the three and nine months ended September 30, 2020, consolidated income tax expense increased by \$5.9 million and \$128.8 million, respectively, compared to the same periods in 2019. Consolidated income tax is the sum of current income tax and deferred income tax.

Current income tax in the current quarter and year to date 2020 has remained relatively consistent, compared to the same periods in 2019.

In the three and nine months ended September 30, 2020, deferred income tax increased by \$4.9 million and \$125.4 million, respectively, compared to the same periods in 2019. The current quarter increase is due to the utilization of tax assets to lower current income tax expense, compared to the same period in 2019. For year to date 2020, the increase is primarily due to the Government of Alberta substantively enacted legislation on June 28, 2019, which reduced the provincial corporate income tax rate, that resulted in a one-time deferred tax recovery of \$143.6 million during the second quarter of 2019. The increase for both periods was partially offset by lower consolidated income before taxes and the impact of a lower corporate tax rate, compared to the same periods in 2019.

Financing Charges

| <i>(millions)</i> | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|--|---------------------------------|---------|--------------------------------|----------|
| | 2020 | 2019 | 2020 | 2019 |
| Interest expense on: | | | | |
| Credit facilities | \$ 11.3 | \$ 13.3 | \$ 35.6 | \$ 40.4 |
| Corridor debentures | — | 1.8 | 0.6 | 5.5 |
| Medium-term notes | 34.1 | 29.9 | 96.4 | 89.7 |
| Subordinated hybrid notes | 24.5 | 12.9 | 73.5 | 26.6 |
| Lease liabilities | 2.0 | 2.1 | 6.2 | 6.5 |
| Total Interest | 71.9 | 60.0 | 212.3 | 168.7 |
| Capitalized interest | (27.7) | (15.5) | (75.6) | (38.6) |
| Amortization of transaction costs on financial debt | 2.2 | 1.0 | 5.0 | 2.9 |
| Accretion of provisions and pension plan funding charges | 1.5 | 1.5 | 4.3 | 4.4 |
| Financing charges | \$ 47.9 | \$ 47.0 | \$ 146.0 | \$ 137.4 |

In the three and nine months ended September 30, 2020, total financing charges increased \$0.9 million and \$8.6 million, compared to the same periods in 2019.

Interest on credit facilities decreased \$2.0 million in the current quarter and \$4.8 million year to date 2020, compared to the same periods in 2019. For both periods, the decrease was largely due to lower weighted average syndicated credit facility debt outstanding, partially offset by interest on the \$500 million term credit facility entered on August 13, 2019.

Interest charges on the Corridor debentures decreased in the current quarter and year to date 2020, compared to the same periods in 2019, as the \$150 million 4.897% debentures matured and were repaid on February 3, 2020.

Interest charges on the medium-term notes increased \$4.2 million in the current quarter and \$6.7 million year to date, compared to the same periods in 2019. For both periods, the increase was due to interest on the \$700 million senior unsecured medium-term notes issued on June 1, 2020, partially offset by interest on the \$500 million senior unsecured Series 4 medium-term notes, which matured and were repaid on July 20, 2020.

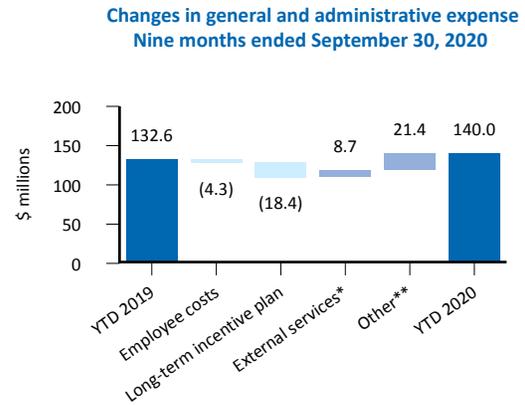
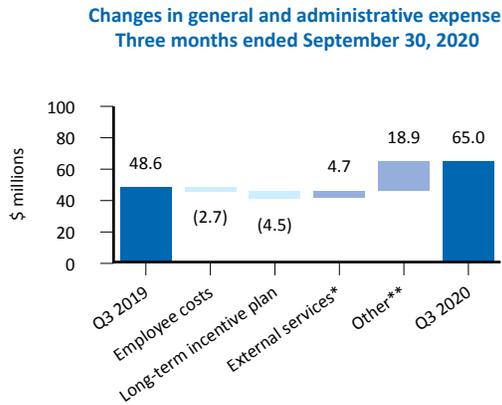
Interest on the subordinated hybrid notes increased for both periods due to the hybrid note issuance of \$750 million on March 26, 2019 and \$700 million on November 19, 2019, compared to the same periods in 2019.

Capitalized interest increased by \$12.2 million in the current quarter and \$37.0 million year to date 2020, compared to the same periods in 2019, largely as a result of increased spending on the HPC.

See the **LIQUIDITY AND CAPITAL RESOURCES** section for further information about Inter Pipeline's debt facilities.

General and Administrative

| <i>(millions)</i> | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|-------------------|---------------------------------|---------|--------------------------------|----------|
| | 2020 | 2019 | 2020 | 2019 |
| Canada | \$ 56.2 | \$ 39.2 | \$ 114.2 | \$ 106.5 |
| Europe | 8.8 | 9.4 | 25.8 | 26.1 |
| | \$ 65.0 | \$ 48.6 | \$ 140.0 | \$ 132.6 |



* Includes professional and consulting fees.

**Includes foreign exchange (gains) losses, rent, information technology and other general and administrative costs that support ongoing operations.

In the three and nine months ended September 30, 2020, Canadian general and administrative expenses increased by \$17.0 million and \$7.7 million, respectively, compared to the same periods in 2019. For both periods, the increase was largely due to costs associated with the divestment of a majority of the European storage business, including an unrealized loss on a variable date foreign exchange financial instrument of \$9.6 million that was entered into to manage foreign exchange exposure relating to the expected proceeds, and one-time transaction costs. These increases were partially offset by lower long-term incentive plan and employee costs. For the three and nine months ended September 30, 2020, approximately \$8.0 million and \$20.0 million, respectively, of HPC readiness costs, associated with systems and processes that will be required to support the HPC business, were included within general and administrative expenses.

European general and administrative costs in the three and nine months ended September 30, 2020 remained relatively consistent, compared to the same periods in 2019.

Loss on Disposal of Assets

Inter Pipeline incurred a loss on disposal of assets of \$7.3 million in the current quarter of 2020 and \$21.0 million year to date 2020. The loss on disposal was largely due to the de-recognition of certain non-core assets in the NGL processing and conventional oil pipeline businesses, the disposal of line fill on Inter Pipeline's Central Alberta pipeline system, and of non-core assets in Denmark and UK during the current quarter.

SUMMARY OF QUARTERLY RESULTS

| | 2018 | | 2019 | | | 2020 | | |
|---|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|
| <i>(millions, except volume, per share and % amounts)</i> | Fourth Quarter | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | First Quarter | Second Quarter | Third Quarter |
| Pipeline volume (000s b/d) | | | | | | | | |
| Oil sands transportation | 1,216.4 | 1,199.5 | 1,158.1 | 1,183.5 | 1,324.9 | 1,345.9 | 1,232.9 | 1,062.0 |
| Conventional oil pipelines | 184.2 | 187.1 | 184.9 | 183.9 | 189.3 | 181.9 | 139.7 | 159.8 |
| Total pipeline volume | 1,400.6 | 1,386.6 | 1,343.0 | 1,367.4 | 1,514.2 | 1,527.8 | 1,372.6 | 1,221.8 |
| NGL processing volume (000s b/d)⁽¹⁾ | | | | | | | | |
| Natural gas processing - Ethane | 65.4 | 72.2 | 59.5 | 62.2 | 59.8 | 70.5 | 71.6 | 63.0 |
| Natural gas processing - Propane-plus | 49.7 | 49.5 | 41.8 | 43.7 | 41.7 | 46.1 | 48.6 | 42.5 |
| Redwater Olefinic Fractionator sales volume | 37.0 | 35.5 | 32.6 | 25.9 | 33.7 | 36.6 | 34.7 | 31.7 |
| Total NGL processing volume | 152.1 | 157.2 | 133.9 | 131.8 | 135.2 | 153.2 | 154.9 | 137.2 |
| Utilization | | | | | | | | |
| Bulk liquid storage | 68% | 78% | 83% | 92% | 93% | 95% | 98% | 99% |
| Revenue | | | | | | | | |
| Oil sands transportation | \$ 205.3 | \$ 200.7 | \$ 200.4 | \$ 202.7 | \$ 209.6 | \$ 204.6 | \$ 200.4 | \$ 216.9 |
| NGL processing | 243.8 | 208.8 | 171.0 | 138.2 | 192.9 | 171.5 | 155.7 | 172.6 |
| Conventional oil pipelines | 126.5 | 176.3 | 199.8 | 175.4 | 165.3 | 146.7 | 102.6 | 158.8 |
| Bulk liquid storage | 55.3 | 73.1 | 70.4 | 74.5 | 76.2 | 81.0 | 80.8 | 84.6 |
| Total revenue | \$ 630.9 | \$ 658.9 | \$ 641.6 | \$ 590.8 | \$ 644.0 | \$ 603.8 | \$ 539.5 | \$ 632.9 |
| Funds from operations | | | | | | | | |
| Oil sands transportation | \$ 150.8 | \$ 147.6 | \$ 149.7 | \$ 152.5 | \$ 153.8 | \$ 154.5 | \$ 151.8 | \$ 155.2 |
| NGL processing | 120.1 | 68.0 | 72.1 | 46.2 | 50.3 | 43.2 | 37.1 | 50.9 |
| Conventional oil pipelines | 24.9 | 34.1 | 49.6 | 39.7 | 44.6 | 36.6 | 26.3 | 31.5 |
| Bulk liquid storage | 15.0 | 26.8 | 26.9 | 30.5 | 30.8 | 34.8 | 34.2 | 36.3 |
| Corporate costs | (37.5) | (65.0) | (58.1) | (64.5) | (62.7) | (61.6) | (65.0) | (77.9) |
| Total funds from operations | \$ 273.3 | \$ 211.5 | \$ 240.2 | \$ 204.4 | \$ 216.8 | \$ 207.5 | \$ 184.4 | \$ 196.0 |
| Per share ⁽²⁾ | \$ 0.68 | \$ 0.52 | \$ 0.59 | \$ 0.49 | \$ 0.52 | \$ 0.49 | \$ 0.43 | \$ 0.46 |
| Net income | \$ 144.3 | \$ 98.3 | \$ 260.3 | \$ 79.9 | \$ 100.5 | \$ 89.1 | \$ 62.5 | \$ 38.7 |
| Per share – basic and diluted | \$ 0.36 | \$ 0.24 | \$ 0.63 | \$ 0.19 | \$ 0.24 | \$ 0.21 | \$ 0.15 | \$ 0.09 |
| Dividends to shareholders | \$ 169.7 | \$ 173.9 | \$ 175.7 | \$ 177.5 | \$ 179.3 | \$ 181.1 | \$ 51.5 | \$ 51.5 |
| Per share ⁽³⁾ | \$ 0.425 | \$ 0.428 | \$ 0.428 | \$ 0.428 | \$ 0.428 | \$ 0.428 | \$ 0.120 | \$ 0.120 |
| Adjusted EBITDA ⁽²⁾ | \$ 307.4 | \$ 253.1 | \$ 285.1 | \$ 249.6 | \$ 263.4 | \$ 255.2 | \$ 232.5 | \$ 241.9 |
| Shares outstanding (basic) | | | | | | | | |
| Weighted average | 397.8 | 406.0 | 410.3 | 414.6 | 418.7 | 422.9 | 428.6 | 429.2 |
| End of period | 403.8 | 408.2 | 412.4 | 416.6 | 420.7 | 425.4 | 429.2 | 429.2 |
| Capital expenditures | | | | | | | | |
| Growth ⁽²⁾ | \$ 314.3 | \$ 316.7 | \$ 363.7 | \$ 428.8 | \$ 414.8 | \$ 311.6 | \$ 275.7 | \$ 205.5 |
| Sustaining ⁽²⁾ | 28.9 | 11.9 | 18.8 | 13.4 | 25.5 | 4.9 | 7.6 | 17.3 |
| Total capital expenditures | \$ 343.2 | \$ 328.6 | \$ 382.5 | \$ 442.2 | \$ 440.3 | \$ 316.5 | \$ 283.3 | \$ 222.8 |
| Payout ratio ⁽²⁾ | 62.1% | 82.2% | 73.1% | 86.8% | 82.7% | 87.3% | 27.9% | 26.3% |
| Total assets | \$11,461.5 | \$11,882.6 | \$12,162.8 | \$12,441.1 | \$12,951.4 | \$13,240.0 | \$13,674.1 | \$13,654.8 |
| Total debt ⁽⁴⁾ | \$ 5,680.1 | \$ 5,858.2 | \$ 6,056.5 | \$ 6,252.3 | \$ 6,669.5 | \$ 6,843.0 | \$ 7,319.3 | \$ 7,204.8 |
| Total equity | \$ 3,965.3 | \$ 3,940.5 | \$ 4,080.4 | \$ 4,040.1 | \$ 4,089.3 | \$ 4,147.4 | \$ 4,162.7 | \$ 4,176.1 |
| Enterprise value ⁽²⁾ | \$13,489.8 | \$14,883.2 | \$14,457.7 | \$15,939.0 | \$16,153.2 | \$10,425.2 | \$12,744.6 | \$12,814.7 |
| Consolidated net debt to total capitalization | 51.8% | 44.2% | 45.0% | 46.5% | 41.3% | 42.3% | 42.5% | 44.5% |

(1) Empress V NGL production reported on a 100% basis.

(2) Please refer to the NON-GAAP FINANCIAL MEASURES section.

(3) Dividends to shareholders per share are calculated based on the number of common shares outstanding at each record date.

(4) Total debt includes long-term debt, short-term debt and commercial paper before discounts and debt transaction costs.

LIQUIDITY AND CAPITAL RESOURCES

Inter Pipeline's capital management objectives are aligned with its commercial growth strategies and long-term outlook for the business. The primary objectives are to maintain:

- i stable dividends to shareholders over economic and industry cycles;
- ii a flexible capital structure which optimizes the cost of capital within an acceptable level of risk; and
- iii an investment grade credit rating.

Inter Pipeline's capital under management includes financial debt and shareholders' equity. Management may adjust the capital structure for changes in economic conditions or the risk characteristics of the underlying assets. To maintain or modify the capital structure, Inter Pipeline may adjust the level of cash dividends paid to shareholders, issue new common or preferred shares, issue new senior or subordinated debt, renegotiate existing debt terms or repay existing debt.

Inter Pipeline maintains flexibility in its capital structure to fund growth capital* and acquisitions through market and industry cycles. Funding requirements are projected to ensure appropriate sources of financing are available to meet future financial obligations and capital expenditure programs. Inter Pipeline generally relies on committed credit facilities and FFO in excess of dividends to fund capital requirements. At September 30, 2020, Inter Pipeline had access to committed credit facilities totalling \$4.6 billion, of which \$2.3 billion remained unutilized, and demand facilities totalling \$168.8 million of which \$142.7 million remained unutilized. Certain facilities are available to specific subsidiaries of Inter Pipeline. Inter Pipeline may also issue equity capital to ensure its balance sheet remains well prepared for expected growth. During the nine months ended September 30, 2020, \$125.7 million of equity was issued through the dividend reinvestment plan.

On February 3, 2020, Corridor's \$150 million debentures matured and were repaid, and on July 20, 2020, Inter Pipeline's \$500 million senior unsecured Series 4 medium-term notes matured and were repaid. Subsequent to the quarter Inter Terminals amended its demand facility by decreasing the total facility amount from £40 million to £15 million.

In the current challenging market environment, driven by an unprecedented decline in global energy prices in the first quarter of 2020 and the COVID-19 pandemic, Inter Pipeline has remained focused on maintaining its financial flexibility to fund our ongoing business activities. The following measures have allowed Inter Pipeline to enhance its financial liquidity position in order to refinance any near-term debt obligations in the event of prolonged capital market disruption:

- On March 30, 2020, Inter Pipeline announced a reduction of its monthly dividend by 72% to \$0.04 per share and suspended the Premium DividendTM and Dividend Reinvestment Plan indefinitely, all effective for the April 22, 2020 record date. This reduction results in annualized cash savings of approximately \$525 million.
- On April 24, 2020, Inter Pipeline closed a \$1.0 billion unsecured, revolving credit facility with an initial term of 16 months maturing August 13, 2021. This new facility provides Inter Pipeline with increased financial liquidity and access to additional financial resources should it be required.
- On April 24, 2020, Inter Pipeline amended its \$500 million term loan facility by extending the maturity date to August 13, 2022.
- On June 1, 2020, Inter Pipeline issued \$700 million of senior unsecured medium-term notes in the Canadian public debt market. The \$700 million, due June 1, 2027, bears a fixed interest rate of 4.232% per annum, payable semi-annually in equal instalments in arrears. Net proceeds were used to reduce indebtedness under Inter Pipeline's \$1.5 billion syndicated credit facility and to repay \$500 million of senior unsecured medium-term notes that matured July 20, 2020.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

TM Denotes trademark of Canaccord Genuity Corp.

S&P downgraded Inter Pipeline's issuer credit rating in March 2020 to BBB- (negative outlook) from BBB+ (negative outlook) primarily as a result of its capital structure and funding risks associated with the HPC. S&P also downgraded Inter Pipeline (Corridor) Inc's credit rating to BBB from BBB+, with a stable outlook which reflects the average credit quality of the shippers on the Corridor pipeline system. DBRS has assigned Inter Pipeline a credit rating of BBB (stable trend) and Inter Pipeline (Corridor) Inc. a rating of A (low) (stable trend).

Inter Pipeline may utilize derivative financial instruments to minimize exposure to fluctuating commodity prices, foreign exchange and interest rates. Inter Pipeline's market risk management policy defines and specifies the controls and responsibilities to manage market exposure to changing commodity prices (crude oil, butane, condensate, power, natural gas, NGLs and olefins) and changes within financial markets relating to interest rates and foreign exchange exposure. Further details of the risk management program are discussed in the **RISK MANAGEMENT AND FINANCIAL INSTRUMENTS** section.

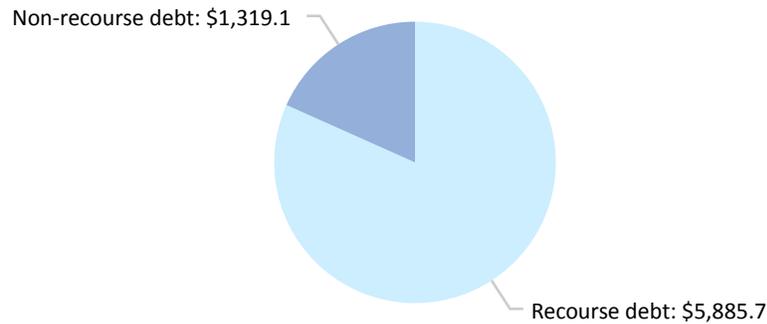
Credit Facilities and Debt Outstanding

The following table summarizes Inter Pipeline's credit facilities and debt outstanding as at September 30, 2020:

| <i>(millions)</i> | Rate type | Total amount | Amount drawn |
|--|-----------|--------------|-------------------|
| Recourse debt | | | |
| Inter Pipeline syndicated credit facilities | Variable | \$ 2,500.0 | \$ 406.0 |
| Inter Pipeline term credit facility | Variable | 500.0 | 500.0 |
| Demand facilities ⁽¹⁾ | Variable | 143.8 | 4.7 |
| Medium-term notes ⁽²⁾ | Fixed | 3,525.0 | 3,525.0 |
| Subordinated hybrid notes | | | |
| Series 2019-A ⁽³⁾ | Fixed | 750.0 | 750.0 |
| Series 2019-B ⁽⁴⁾ | Fixed | 700.0 | 700.0 |
| Non-recourse debt⁽⁵⁾ | | | |
| Corridor syndicated credit facility | Variable | 1,550.0 | 1,319.1 |
| Corridor demand facility | Variable | 25.0 | — |
| Total debt outstanding⁽⁶⁾⁽⁷⁾ | | | \$ 7,204.8 |

- (1) Demand facilities consist of: Inter Pipeline's \$75 million demand facility and Inter Terminals Pound Sterling 40 million demand facility which is converted at a Pound Sterling/CAD rate of 1.7199 at September 30, 2020. The amount drawn excludes \$10.3 million reclassified to liabilities of disposal groups held for sale. On October 21, 2020, Inter Terminals amended its demand facility from Pound Sterling 40 million to Pound Sterling 15 million.
- (2) On July 20, 2020, Inter Pipeline's \$500 million senior unsecured medium-term notes Series 4 matured and were repaid.
- (3) For the initial 10 years, the subordinated hybrid notes carry a fixed interest rate of 6.875%. Subsequently, the interest rate will be set to equal the three-month banker's acceptance rate plus a margin of 5.01% from years 10 to 30, and margin of 5.76% from years 30 to 60.
- (4) For the initial 10 years, the subordinated hybrid notes carry a fixed interest rate of 6.625%. Subsequently, the interest rate will be set to equal the three-month banker's acceptance rate plus a margin of 4.90% from years 10 to 30, and margin of 5.65% from years 30 to 60.
- (5) All interest costs associated with non-recourse Corridor debt are directly recoverable through the terms of the Corridor FSA.
- (6) At September 30, 2020, outstanding Inter Pipeline letters of credit of approximately \$11.1 million were not included in total debt outstanding.
- (7) Financial debt reported in the September 30, 2020 interim financial statements of \$7,169.3 million, includes long-term debt, short-term debt and commercial paper outstanding of \$7,204.8 million less discounts and debt transaction costs of \$35.5 million.

Total debt of \$7,204.8 million - September 30, 2020



Financial Covenants

The following table provides a listing of the key financial covenants as at September 30, 2020:

| | Ratio | September 30, 2020 |
|---|-----------------|--------------------|
| Inter Pipeline Ltd. | | |
| Inter Pipeline syndicated credit facilities | | |
| Consolidated net debt to total capitalization | Maximum 65% | 44.5% |
| EBITDA to senior interest coverage | Minimum 2.5:1.0 | 6.6 |
| Medium-term notes | | |
| Funded debt to total capitalization | Maximum 70% | 42.9% |
| Inter Pipeline (Corridor) Inc. | | |
| Corridor syndicated credit facility | | |
| Rate base debt to rate base | Maximum 75% | 73.3% |

The covenants noted above are subject to specific definitions in their respective credit agreements and cannot be directly derived from the interim financial statements, including “EBITDA” noted above. The Corridor pipeline system is operated under the Corridor FSA, which is a long-term cost-of-service contract that provides for the recovery of debt financing costs, substantially all operating costs, rate base depreciation and taxes, in addition to providing a return on equity. As a result, Corridor’s FFO is not impacted by throughput volume or commodity price fluctuations. Inter Pipeline actively manages Corridor’s debt level to ensure the actual rate base debt to rate base ratio is very close to the benchmark criteria (i.e. not more than 75%) to optimize its defined capital structure. Inter Pipeline was compliant with all financial covenants under its credit facilities and note indentures as at September 30, 2020.

The following earnings coverage* ratio is calculated on a consolidated basis:

| | Twelve Months Ended |
|-------------------------------------|---------------------|
| (times) | September 30, 2020 |
| Earnings coverage ⁽¹⁾⁽²⁾ | 2.0 |

(1) Please refer to the NON-GAAP FINANCIAL MEASURES section.

(2) Net income plus income taxes and borrowing costs, divided by the sum of borrowing costs, capitalized borrowing costs and any retirement of obligations.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

Contractual Obligations, Commitments and Guarantees

The following table summarizes Inter Pipeline's undiscounted contractual obligations, commitments and guarantees as at September 30, 2020:

| <i>(millions)</i> | Total | Less than one year | One to five years | After five years |
|--|--------------------|--------------------|-------------------|-------------------|
| Total debt⁽¹⁾⁽²⁾ | | | | |
| Corridor syndicated credit facility ⁽²⁾ | \$ 1,319.1 | \$ 1,319.1 | \$ — | \$ — |
| Inter Pipeline syndicated credit facilities | 406.0 | — | 406.0 | — |
| Inter Pipeline term credit facility | 500.0 | — | 500.0 | — |
| Medium-term notes | 3,525.0 | 325.0 | 1,550.0 | 1,650.0 |
| Subordinated hybrid notes | 1,450.0 | — | — | 1,450.0 |
| Inter Terminals demand facility | 4.7 | 4.7 | — | — |
| | 7,204.8 | 1,648.8 | 2,456.0 | 3,100.0 |
| Other obligations | | | | |
| Capital expenditure commitments ⁽³⁾ | 380.3 | 186.2 | 194.1 | — |
| Lease liabilities | 194.3 | 19.6 | 72.9 | 101.8 |
| Purchase obligations ⁽⁴⁾ | 2,956.5 | 53.3 | 385.2 | 2,518.0 |
| Adjusted working capital deficiency ⁽⁵⁾ | 184.6 | 184.6 | — | — |
| Long-term portion of incentive plan | 7.3 | — | 7.3 | — |
| | \$ 10,927.8 | \$ 2,092.5 | \$ 3,115.5 | \$ 5,719.8 |

(1) At September 30, 2020, outstanding Inter Pipeline letters of credit of approximately \$11.1 million were not included in total debt outstanding. Financial debt reported in the September 30, 2020 interim financial statements of \$7,169.3 million, includes long-term debt, short-term debt and commercial paper outstanding of \$7,204.8 million less discounts and debt transaction costs of \$35.5 million.

(2) Principal obligations are related to commercial paper and bankers' acceptances. The commercial paper is fully supported, and management expects that it will continue to be supported by Corridor's fully committed syndicated credit facility that has no repayment requirements until December 2023.

(3) Capital expenditure commitments represent future minimum contractual purchase obligations.

(4) Includes: 1) service agreements for the purchase of core utilities ranging from one to 40 years; 2) contracts ranging from one to 20 years for the purchase of power from electrical service providers; 3) transportation agreements ranging from one to 25 years to support HPC, which include future commitments for leases that have not yet commenced; and 4) condensate and butane purchase agreements to support midstream marketing activities.

(5) Please refer to the NON-GAAP FINANCIAL MEASURES section.

The following future obligations resulting from the normal course of operations will be primarily funded from FFO in the respective periods that they become due or may be funded through debt:

- i Adjusted working capital deficiencies* arise primarily from capital expenditures outstanding in accounts payable and accrued liabilities at the end of a period.
- ii Inter Pipeline has obligations of \$31.1 million under its employee long-term incentive plan, of which \$23.8 million is included in the adjusted working capital deficit*.
- iii Present value of estimated expenditures expected to be incurred in the longer term on decommissioning of active pipeline systems, NGL processing facilities and leased bulk liquid storage sites and remediation of known environmental liabilities is \$290.0 million at September 30, 2020. Due to the uncertainty of timing for payment of these obligations, they were excluded from the table above.

*Please refer to the NON-GAAP FINANCIAL MEASURES section

DIVIDENDS TO SHAREHOLDERS

| <i>(millions, except per share and % amounts)</i> | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|---|---------------------------------|-----------|--------------------------------|-----------|
| | 2020 | 2019 | 2020 | 2019 |
| Cash provided by operating activities | \$ 188.2 | \$ 223.0 | \$ 599.8 | \$ 629.0 |
| Net change in non-cash operating working capital | 7.8 | (18.6) | (11.9) | 27.1 |
| Funds from operations | \$ 196.0 | \$ 204.4 | \$ 587.9 | \$ 656.1 |
| Dividends to shareholders | \$ 51.5 | \$ 177.5 | \$ 284.1 | \$ 527.1 |
| Dividends per share ⁽¹⁾ | \$ 0.1200 | \$ 0.4275 | \$ 0.6675 | \$ 1.2825 |
| Payout ratio ⁽²⁾ | 26.3% | 86.8% | 48.3% | 80.3% |

(1) Dividends to shareholders are calculated based on the number of common shares outstanding at each record date.

(2) Please refer to the NON-GAAP FINANCIAL MEASURES section.

Dividends are determined at the discretion of Inter Pipeline's Board of Directors, subject to certain legal and debt agreement requirements, and are payable when declared.

FFO is a financial measure that Inter Pipeline uses in managing its business and in assessing future cash requirements that impact the determination of future dividends to shareholders. Inter Pipeline expresses FFO as cash provided by operating activities less net changes in non-cash working capital. The impact of net change in non-cash working capital is excluded in the calculation of FFO primarily to compensate for the seasonality of working capital throughout the year. Certain Inter Pipeline revenue contracts dictate an exchange of cash that differs, on a monthly basis, from the recognition of revenue. Within a 12-month calendar year, there is minimal variation between revenue recognized and cash exchanged. Inter Pipeline therefore excludes the net change in non-cash working capital in its calculation of FFO to mitigate its quarterly impact. The intent is to not skew the results of Inter Pipeline in any quarter for exchanges of cash, but to focus the results on cash that is generated in any reporting period.

The tables below show Inter Pipeline's dividends declared relative to cash provided by operating activities and net income attributable to shareholders for the periods indicated. See the **OUTLOOK** section of this report and **RISK FACTORS** section for further information regarding the sustainability of dividends.

| <i>(millions)</i> | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|---------------------------------------|---------------------------------|----------|--------------------------------|----------|
| | 2020 | 2019 | 2020 | 2019 |
| Cash provided by operating activities | \$ 188.2 | \$ 223.0 | \$ 599.8 | \$ 629.0 |
| Dividends to shareholders | (51.5) | (177.5) | (284.1) | (527.1) |
| Excess | \$ 136.7 | \$ 45.5 | \$ 315.7 | \$ 101.9 |

| <i>(millions)</i> | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|---------------------------|---------------------------------|-----------|--------------------------------|-----------|
| | 2020 | 2019 | 2020 | 2019 |
| Net income | \$ 38.7 | \$ 79.9 | \$ 190.3 | \$ 438.5 |
| Dividends to shareholders | (51.5) | (177.5) | (284.1) | (527.1) |
| Shortfall | \$ (12.8) | \$ (97.6) | \$ (93.8) | \$ (88.6) |

Cash provided by operating activities was greater than dividends to shareholders in all periods. Shortfalls of dividends to shareholders over net income fluctuates period over period due to certain non-cash expenses such as depreciation and amortization, and deferred income taxes, which have no immediate impact on dividend sustainability. The fluctuation in dividends is related to the reduction in Inter Pipeline's monthly dividend by 72% to \$0.04 per share, which was effective for the April 22, 2020 record date.

OUTSTANDING SHARE DATA

Inter Pipeline's outstanding common shares at September 30, 2020 are as follows:

| <i>(millions)</i> | Total |
|---------------------------|-------|
| Common shares outstanding | 429.2 |

At November 10, 2020, Inter Pipeline had 429.2 million common shares outstanding.

RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

Inter Pipeline may utilize derivative financial instruments to manage liquidity and market risk exposure to changes in commodity prices, foreign exchange and interest rates. Market risk management strategies are intended to minimize the volatility of Inter Pipeline's exposure to commodity price, foreign exchange and interest rate risk to assist with stabilizing FFO. Inter Pipeline prohibits the use of derivative financial instruments for speculative purposes. All hedging policies are authorized and approved by the Board of Directors through Inter Pipeline's market risk management policy.

Readers should refer to note 15 *Risk Management* of the September 30, 2020 interim financial statements for further details on derivative financial instruments outstanding as at September 30, 2020.

CONTROLS AND PROCEDURES

There have been no significant changes in Inter Pipeline's internal control over financial reporting (ICFR) during the period covered by this MD&A that have materially affected, or are reasonably likely to materially affect, Inter Pipeline's ICFR.

CRITICAL ACCOUNTING ESTIMATES

The preparation of Inter Pipeline's interim financial statements requires management to make critical and complex judgments, estimates and assumptions about future events, when applying GAAP, that have a significant impact on the financial results reported. These judgments, estimates, and assumptions are subject to change as future events occur or new information becomes available. Readers should refer to note 2 *Estimation and Judgments Due To New Developments* of the September 30, 2020 interim financial statements and note 3 *Summary of Significant Accounting Policies* of the December 31, 2019 audited consolidated financial statements for a list of Inter Pipeline's significant accounting policies.

In March 2020, the World Health Organization declared a global pandemic following the emergence and rapid spread of a novel strain of the coronavirus (COVID-19). The outbreak and the measures intended to limit the pandemic contributed to the recent retracement and volatility in financial markets, which have adversely impacted global commercial activity, including significantly reducing worldwide demand for crude oil. Due to the depressed commodity prices, Inter Pipeline's share price and market capitalization have significantly declined since December 31, 2019.

The full extent of the impact of Covid-19 on Inter Pipeline's operations and future financial performance is currently unknown. In the short-to-medium term, Inter Pipeline believes that COVID-19 represents a set of macro risks which are challenging to quantify, with respect to its continued impact on capital and financial markets, including any new information that may emerge concerning the severity of the virus. The outbreak presents uncertainty and risk with respect to Inter Pipeline, its performance, and estimates and assumptions used by management in the preparation of its financial results. These uncertainties, which may persist beyond when it is determined how to contain the virus or treat its impact, may increase the complexity of estimates and assumptions used to prepare the interim financial statements, and changes to these assumptions could result in a material adjustment to the carrying

amount of assets and liabilities within the next financial year. Examples of significant estimates include the determination of triggering events for impairment for non-financial assets, provisions, and fair value measurements, including those related to financial instruments.

The amounts recorded for business combinations, non-financial asset impairment, property, plant and equipment, provisions, deferred income taxes and depreciation and amortization are based on estimates. By their nature, these estimates are subject to measurement uncertainty and the effect on the financial statements of changes in such estimates in future years could be material.

For further information, including a full discussion of critical accounting estimates, please see Inter Pipeline's audited consolidated financial statements for the year ended December 31, 2019 available on SEDAR at www.sedar.com or on Inter Pipeline's website at www.interpipeline.com.

RISK FACTORS

For a full list of key risks and uncertainties, please see Inter Pipeline's audited consolidated financial statements and the MD&A, each for the year ended December 31, 2019 available on SEDAR at www.sedar.com or on Inter Pipeline's website at www.interpipeline.com.

Risks relating to Coronavirus (COVID-19) pandemic

In addition to the risk factors discussed in Inter Pipeline's 2019 annual MD&A, Inter Pipeline is also exposed to risks relating to public health emergencies and infectious diseases, including the COVID-19 pandemic, and related government responses, which could have a material and adverse effect on Inter Pipeline's business, financial condition and results of operations. The extent to which COVID-19 and other infectious diseases may impact Inter Pipeline's business, including its operations and the market for its securities and its financial condition, will depend on future developments, which are highly uncertain and cannot be predicted at this time. These include the duration, severity and scope of the outbreak and the responses or actions taken by applicable governmental entities to address and mitigate COVID-19 or any other infectious diseases. In the event that the prevalence of COVID-19 continues to increase (or fears in respect of COVID-19 continue to increase), governments may increase, extend or reinstate regulations and restrictions regarding travel bans or the flow of labour or products. As a result, Inter Pipeline's operations, suppliers, customers, counterparties, shippers or partners, employee health, workforce productivity, insurance premiums and coverage, and ability to advance its existing and future growth projects or carry out its ongoing business plan, could be adversely affected. In particular, should any employees, consultants or other service providers of Inter Pipeline become infected with COVID-19 or similar pathogens, it could have a material negative impact on Inter Pipeline's prospects, business, financial condition, results of operations and advancement of its existing and future growth projects, including HPC. In addition, government efforts to curtail the spread of COVID-19 may result in temporary or long-term suspensions, shut-downs or disruptions of Inter Pipeline's facilities or operations, impact Inter Pipeline's suppliers, customers, counterparties, shippers or partners and affect Inter Pipeline's supply chain. Such suspensions, shut-downs or disruptions may have a material and adverse effect on Inter Pipeline's business, financial condition and results of operations.

Inter Pipeline is continually monitoring all recommendations from applicable government agencies and public health authorities to ensure the continued safe operation of its business operations and projects and has implemented steps to ensure the ongoing health of its workforce, including providing the tools necessary for employees to work-at-home across the organization, safely transitioning office-based employees back to Inter Pipeline workplaces in a phased methodical fashion, limited business travel and large group meetings, providing on-going employee support and providing additional measures to critical business processes to ensure business continuity. In particular, Inter Pipeline is taking additional proactive health and safety measures such as the adoption of workforce self-screenings, temperature screenings, on-site COVID-19 testing at the HPC, isolation guidelines, social gathering

restrictions, rigorous sanitation, social distancing requirements, contact tracing and the use of personal protective equipment (including masks where social distancing requirements cannot be maintained) at its facilities or projects including the HPC, all in accordance with the guidelines recommended by the applicable public health authorities. However, such measures and related government mandates may not be effective, and one or more of our employees, consultants or service providers may get sick and may come to work infected, necessitating a short or long-term closure of the affected facilities or projects, disrupting business and/or internal controls. Such measures and mandates may also increase Inter Pipeline's expenses and otherwise impair throughput volume and processing handling levels or cause us to close or significantly reduce the business conducted at Inter Pipeline's facilities. Further, certain businesses in certain markets may close voluntarily or be forced to close by the applicable governments, reducing our ability to conduct operations.

Oil and gas production limitations, curtailments or stoppages, social distancing measures and other impediments affecting Inter Pipeline's suppliers, customers, counterparties, shippers or partners or its facilities, should they materialize, may make it difficult, more costly, or impossible for Inter Pipeline to conduct portions of its business. Limitations on the function of regulatory authorities as a result of remote work of its employees or redeployment of its resources to addressing the pandemic may delay our communications with the regulatory authorities and delay renewal of permits or the receipt of additional approvals required for our operations, should any such approvals be sought. If macroeconomic conditions continue to worsen in Canada and around the world, demand for oil and gas and other products may significantly decline and industry participants, including our suppliers, customers, counterparties, shippers or partners may face severe financial hardship. In addition, the increased market volatility resulting from global business and economic disruption related to the pandemic and measures to contain it has made it more difficult for companies to access capital markets. The duration and severity of the COVID-19 pandemic is currently unknown, and the pandemic may continue for a significant period of time. Any of the foregoing may adversely affect our business, financial position and results of operations.

NON-GAAP FINANCIAL MEASURES

Certain non-GAAP financial measures referred to in this MD&A, namely “adjusted working capital surplus (deficiency)”, “EBITDA”, “adjusted EBITDA”, “adjusted EBITDA by contract type”, “enterprise value”, “funds from operations per share”, “growth capital expenditures”, “sustaining capital expenditures”, “earnings coverage”, and “payout ratio” are not measures recognized by GAAP. These non-GAAP financial measures do not have standardized meanings prescribed by GAAP and therefore may not be comparable to similar measures presented by other entities. Investors are cautioned that non-GAAP financial measures should not be construed as alternatives to other measures of financial performance calculated in accordance with GAAP.

The following non-GAAP financial measures are provided to assist investors with their evaluation of Inter Pipeline, including their assessment of its ability to generate cash and fund monthly dividends. Management considers these non-GAAP financial measures to be important indicators in assessing its performance.

Adjusted working capital surplus (deficiency) is calculated by subtracting current liabilities from current assets including cash and excluding commercial paper, current portion of long-term debt, assets and liabilities held for sale, and lease liabilities. This financial measure is used by Inter Pipeline in the Contractual Obligations, Commitments and Guarantees table in the **LIQUIDITY AND CAPITAL RESOURCES** section of this MD&A to capture other working capital items not specifically included in the table.

| | September 30 | December 31 |
|--|-------------------|-------------------|
| <i>(millions)</i> | 2020 | 2019 |
| Current Assets | | |
| Cash and cash equivalents | \$ 33.8 | \$ 32.6 |
| Accounts receivable | 309.7 | 323.2 |
| Prepaid expenses and other assets | 39.1 | 47.9 |
| Inventory | 12.2 | 14.7 |
| Current Liabilities | | |
| Dividends payable | (17.1) | (60.0) |
| Accounts payable, accrued liabilities and provisions | (555.4) | (638.0) |
| Current income taxes payable | (3.3) | (2.2) |
| Deferred revenue | (3.6) | (8.5) |
| Adjusted working capital deficiency | \$ (184.6) | \$ (290.3) |

EBITDA and adjusted EBITDA are reconciled from the components of net income as noted below. EBITDA is expressed as net income before financing charges, income taxes, depreciation and amortization; adjusted EBITDA also includes additional adjustments for loss (gain) on disposal of assets, non-cash expense (recovery), and non-cash financing charges. These additional adjustments are made to exclude various non-cash items, or items of an unusual nature that are not reflective of ongoing operations. These adjustments are also made to better reflect the historical measurement of EBITDA used in the investment community as an approximate measure of an entity's operating cash flow based on data from its income statement.

| | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|--|---------------------------------|-----------------|--------------------------------|-----------------|
| <i>(millions)</i> | 2020 | 2019 | 2020 | 2019 |
| Net income | \$ 38.7 | \$ 79.9 | \$ 190.3 | \$ 438.5 |
| Financing charges | 47.9 | 47.0 | 146.0 | 137.4 |
| Current income tax expense | 1.7 | 0.7 | 5.0 | 1.6 |
| Deferred income tax expense (recovery) | 20.0 | 15.1 | 73.8 | (51.6) |
| Depreciation and amortization | 118.2 | 115.5 | 291.9 | 272.8 |
| EBITDA | \$ 226.5 | \$ 258.2 | \$ 707.0 | \$ 798.7 |
| Loss on disposal of assets | 7.3 | (12.2) | 21.0 | (9.9) |
| Non-cash financing charges | (3.7) | (2.5) | (9.3) | (7.3) |
| Non-cash expense | 11.8 | 6.1 | 10.9 | 6.3 |
| Adjusted EBITDA | \$ 241.9 | \$ 249.6 | \$ 729.6 | \$ 787.8 |

| | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|--|---------------------------------|-----------------|--------------------------------|-----------------|
| <i>(millions)</i> | 2020 | 2019 | 2020 | 2019 |
| Funds from operations | \$ 196.0 | \$ 204.4 | \$ 587.9 | \$ 656.1 |
| Total interest less capitalized interest | 44.2 | 44.5 | 136.7 | 130.1 |
| Current income tax expense | 1.7 | 0.7 | 5.0 | 1.6 |
| Adjusted EBITDA | \$ 241.9 | \$ 249.6 | \$ 729.6 | \$ 787.8 |

Adjusted EBITDA by contract type is a percentage of adjusted EBITDA, reconciled in the table above, based on the type of contract: (i) cost-of-service contracts generally are not impacted by throughput volume or commodity price fluctuations. This includes take-or-pay contracts with dedicated volume or revenue commitments, modified cost-of-service contracts that may have throughput volume exposure in certain circumstances, as well as contracts which generally provide for a return on invested capital and recovery of substantially all operating costs; (ii) fee-based contracts are generally subject to fluctuations in throughput volume but not

commodity prices; (iii) commodity-based contracts are generally subject to throughput volume and commodity price fluctuations; and (iv) product margin contracts, which relate to midstream marketing activities on Inter Pipeline's conventional oil pipeline assets. This measure, in combination with other measures, is used by the investment community to assess the overall stability and predictability of the business.

| | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|---|---------------------------------|------|--------------------------------|------|
| | 2020 | 2019 | 2020 | 2019 |
| Adjusted EBITDA by contract type | | | | |
| Cost-of-service | 74% | 71% | 75% | 67% |
| Fee-based | 14% | 15% | 15% | 16% |
| Commodity-based | 11% | 11% | 9% | 14% |
| Product margin | 1% | 3% | 1% | 3% |

Enterprise value is calculated by multiplying the period-end closing common share price by the total number of common shares outstanding and adding total debt (excluding discounts and debt transaction costs). This measure, in combination with other measures, is used by the investment community to assess the overall market value of the business. Enterprise value is calculated as follows:

| <i>(millions, except per share amounts)</i> | September 30 | December 31 |
|---|--------------|-------------|
| | 2020 | 2019 |
| Closing share price | \$ 13.07 | \$ 22.54 |
| Total closing number of common shares | 429.2 | 420.7 |
| Total debt ⁽¹⁾ | 5,609.9 | 9,483.7 |
| Enterprise value | \$ 12,814.7 | \$ 16,153.2 |

(1) Total debt excludes \$10.3 million reclassified to liabilities of disposal groups held for sale.

Funds from operations per share are calculated on a weighted average basis using basic common shares outstanding during the period. This measure, in combination with other measures, is used by the investment community to assess the source, sustainability and cash available for dividends.

Growth capital expenditures are generally defined as expenditures which are recoverable or incrementally increase cash flow or earnings potential of assets, expand the capacity of current operations or significantly extend the life of existing assets. This measure is used by the investment community to assess the extent of discretionary capital spending.

Sustaining capital expenditures are generally defined as expenditures which support and/or maintain the current capacity, cash flow or earnings potential of existing assets without the associated benefits characteristic of growth capital expenditures. This measure is used by the investment community to assess the extent of non-discretionary capital spending.

Three Months Ended September 30

| | 2020 | | | 2019 | |
|----------------------------|----------|------------|----------|-------|-------|
| <i>(millions)</i> | Growth | Sustaining | Total | Total | Total |
| Oil sands transportation | \$ 3.0 | \$ 0.2 | \$ 3.2 | \$ | 14.2 |
| NGL processing | 180.8 | 9.8 | 190.6 | | 367.6 |
| Conventional oil pipelines | 9.2 | 2.9 | 12.1 | | 36.4 |
| Bulk liquid storage | 8.9 | 4.4 | 13.3 | | 17.3 |
| Corporate | 3.6 | — | 3.6 | | 6.7 |
| Capital expenditures | \$ 205.5 | \$ 17.3 | \$ 222.8 | \$ | 442.2 |

Nine Months Ended September 30

| | 2020 | | | 2019 | |
|----------------------------|----------|------------|----------|-------|---------|
| <i>(millions)</i> | Growth | Sustaining | Total | Total | Total |
| Oil sands transportation | \$ 10.6 | \$ 1.2 | \$ 11.8 | \$ | 79.1 |
| NGL processing | 687.9 | 14.6 | 702.5 | | 939.1 |
| Conventional oil pipelines | 46.1 | 3.8 | 49.9 | | 83.0 |
| Bulk liquid storage | 33.8 | 10.2 | 44.0 | | 38.7 |
| Corporate | 14.4 | — | 14.4 | | 13.4 |
| Capital expenditures | \$ 792.8 | \$ 29.8 | \$ 822.6 | \$ | 1,153.3 |

Earnings coverage is calculated as net income plus income taxes, and borrowing costs, divided by the sum of borrowing costs, capitalized borrowing costs and any retirement of obligations. This measure is used by the investment community to determine the ease with which borrowing costs are satisfied.

Payout ratio is calculated by expressing dividends declared for the period as a percentage of FFO. This measure, in combination with other measures, is used by the investment community to assess the sustainability of the current dividends.

ADDITIONAL INFORMATION

Additional information relating to Inter Pipeline, including Inter Pipeline's **Annual Information Form** is available on SEDAR at www.sedar.com or on Inter Pipeline's website at www.interpipeline.com.

The MD&A has been reviewed and approved by the Audit Committee and the Board of Directors of Inter Pipeline.

Dated at Calgary, Alberta this 12th day of November, 2020